

smallbizlady:	lets get ready to chat #SmallBizChat
smallbizlady:	NOW! #SmallBizChat 8-9p ET: @DaryelleJervey Make sure yr passion 4 yr biz has a profit center. Tweetgrid: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
smallbizchat:	NOW! #SmallBizChat 8-9p ET: @DaryelleJervey Make sure yr passion 4 yr biz has a profit center. Tweetgrid: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
CathyWebSavvyPR:	NOW! #SmallBizChat 8-9p ET: @DaryelleJervey Make sure yr passion 4 yr biz has a profit center. Tweetgrid: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
smallbizlady:	Tonight?s #SmallBizChat (8/25 8-9p) ET guest: @DaryelleJervey How 2 make sure yr passion has a profit ctr <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
smallbizlady:	How to participate in #SmallBizChat: <a href="http://bit.ly/S797e">http://bit.ly/S797e</a> ; try our prepared @Tweetgrid to participate: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
smallbizlady:	Welcome to #SmallBizChat, a weekly conversation where emerging small business owners can get answers to their questions.
smallbizlady:	Welcome to my co-host & social media PR pal @CathyWebSavvyPR & our virtual assistant @SoniaSchenker #SmallBizChat
smallbizlady:	Q: What's the focus of #Smallbizchat? A: To end small business failure by helping you succeed as your own boss #SmallBizChat
smallbizlady:	We put out a link to the transcript on @SmallBizChat tonight after the show; so don't worry if you miss a tweet or two. #SmallBizChat
smallbizlady:	The Last 5 minutes of the chat will be available for pitches or your 140 character commercials. So be ready. #SmallBizChat
smallbizlady:	A more detailed Q & A with our guest comes out on Thursdays on @Smallbizlady?s blog: <a href="http://bit.ly/3x5Gm2">http://bit.ly/3x5Gm2</a> #SmallBizChat
SoniaSchenker:	@smallbizlady Howdy to you and y'all. #smallbizchat
smallbizlady:	NOW on #Smallbizchat 8 pm ET @DaryelleJervey How to make sure your passion has a profit center. Join us: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a> #SmallBizChat
shaboom:	RT @SmallBizLady: We put out a link to the transcript on @SmallBizChat after the show-don't worry if you miss a tweet or two. #SmallBizChat
daryellejervey:	Hi everybody I'm sooo excited to be here tonight #SmallBizChat
smallbizlady:	Our guest, @DaryelleJervey, founder of <a href="http://www.incredibleoneenterprises.com/">http://www.incredibleoneenterprises.com/</a> is a speaker, certified biz coach, & author #SmallBizChat
CathyWebSavvyPR:	@SmallBizLady Thanks - I do love the chat thing - we have a great community of SmallBiz Peeps here - welcome all! #smallbizchat
JDEbberly:	Hey everybody!!! @SmallBizLady has 9,999 followers!!! Now which of you get to be her TEN THOUSANDTH FOLLOWER?!!! #SmallBizChat

smallbizlady:	Q1: IF YOU WANT TO START A BUSINESS, HOW SHOULD YOU DETERMINE WHAT YOUR PASSIONS ARE? #SmallBizChat
JDEbberly:	RT @smallbizlady: Our guest, @DaryelleJervey, founder <a href="http://www.incredibleoneenterprises.com/">http://www.incredibleoneenterprises.com/</a> speaker, cert biz coach, author #SmallBizChat
JDEbberly:	RT @smallbizlady: Q1: IF YOU WANT TO START A BUSINESS, HOW SHOULD YOU DETERMINE WHAT YOUR PASSIONS ARE? #SmallBizChat
daryellejervey:	A1 Get to a quiet place where you can hear yourself think & complete a self-assessment Write it all down cont'd #SmallBizChat
JDEbberly:	Q1 You know what your passions are! My passion is helping people :) #SmallBizChat
daryellejervey:	A1b What do you love to do? What skills do U get compliments on? What would you do all day long, 30 days a month, barefoot? #SmallBizChat
Small_Biz_Guy:	Im glad to be a part of the chat #SmallBizChat
tisasilver:	Just joined @Smallbizlady for tonight's #SmallBizChat. Fellow University of Delaware alum @DaryelleJervey is the guest. #BlueHens
daryellejervey:	A1c ?Inspecting the Incredible? also includes a life descrptn & assessing skills U have 2 actually get life U desire #SmallBizChat
JDEbberly:	RT @daryellejervey A1 Get to a quiet place where u can hear urself think & complete self-assessment Write it all down cont'd #SmallBizChat
daryellejervey:	A1d Of those skills, designate what you already have, what is required and what is preferred. #SmallBizChat
anniesgoathill:	Passions are often things that we do that do not feel like work. #SmallBizChat
SoniaSchenker:	@JDEbberly :-) That was good JD! #smallbizchat
JDEbberly:	RT @daryellejervey A1b What do u love to do? What skills do U get compliments on? What u do all day long 30 days mo barefoot? #SmallBizChat
CathyWebSavvyP R:	RT @smallbizlady: Q1: IF YOU WANT TO START A BUSINESS, HOW SHOULD YOU DETERMINE WHAT YOUR PASSIONS ARE? #SmallBizChat
kimmyo:	Tonight's #smallbizchat looks interesting #SmallBizChat
msincredibleone:	@anniesgoathill yes, you are corect #smallbizchat
smallbizlady:	A1 I think you should figure out "where you are a rock star" and where do you shine the most & build a business around that #SmallBizChat
CathyWebSavvyP R:	RT @daryellejervey: A1 Get 2 quiet place where U can hear yrself think & complete a self-assessment Write it all down cont'd #SmallBizChat
JDEbberly:	RT @daryellejervey A1c ?Inspecting the Incredible? also incl life descrptn & assess skills U have 2 actually get lifeU desire #SmallBizChat
JDEbberly:	RT @daryellejervey: A1d Of those skills, designate what you already have, what is required and what is preferred #SmallBizChat

smallbizlady:	RT @anniesgoathill: Passions are often things that we do that do not feel like work. #SmallBizChat
JDEbberly:	RT @anniesgoathill: Passions are often things that we do that do not feel like work. #SmallBizChat
CathyWebSavvyP R:	Our guest, @DaryelleJervey, founder of <a href="http://www.incredibleoneenterprises.com/">http://www.incredibleoneenterprises.com/</a> is a speaker, certified biz coach, & author #SmallBizChat
smallbizlady:	Q2: HOW CAN YOU NARROW DOWN YOUR PASSIONS INTO ONE YOU CAN BUILD A BUSINESS MODEL AROUND? #SmallBizChat
NetworkDelaware:	RT @tisasilver Joined @Smallbizlady for tonight's #SmallBizChat. Fellow U of #Delaware alum @DaryelleJervey is the guest. #BlueHens #NetDE
kimmoy:	RT @JDEbberly: RT @anniesgoathill: Passions are often things that we do that do not feel like work. #SmallBizChat
JDEbberly:	RT @smallbizlady: Q2: HOW CAN YOU NARROW DOWN YOUR PASSIONS INTO ONE YOU CAN BUILD A BUSINESS MODEL AROUND? #SmallBizChat
smallbizchat:	NOW! #SmallBizChat 8-9p ET: @DaryelleJervey How 2 Make sure yr passion 4 yr biz has a profit center. Tweetgrid: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
CathyWebSavvyP R:	RT @daryellejervey: A1d Of those skills, designate what you already have, what is required and what is preferred. #SmallBizChat
daryellejervey:	A2: biz models work well when ur passion is service based ?u provide a prod/service you love that solves a problem for others #SmallBizChat
CathyWebSavvyP R:	RT @smallbizlady: Q2: HOW CAN YOU NARROW DOWN YOUR PASSIONS INTO ONE YOU CAN BUILD A BIZ MODEL AROUND? #SmallBizChat
Noireboss1:	#SmallBizChat you have to love it so much that you'll endure until the harvest.
smallbizlady:	@NetworkDelaware welcome :) #SmallBizChat
LoisMarketing:	"Do what you love and you'll never work a day in your life." Glad to see this economy driving many to find their passions #smallbizchat Q1
JDEbberly:	RT @Noireboss1: #SmallBizChat you have to love it so much that you'll endure until the harvest.
daryellejervey:	A2b profitable passions include coaching, consulting, speaking, writing, planning, personal training, organizing, etc #SmallBizChat
CathyWebSavvyP R:	@JDEbberly Good to see you - Thanks as alays for helping out - FireFox quit on me as I was logging into Tweetgrid - thx #SmallBizChat
anniesgoathill:	RT @JDEbberly: RT @Noireboss1: #SmallBizChat you have to love it so much that you'll endure until the harvest.
kimmoy:	I was once told you should get paid the most for things that come the easiest to you #SmallBizChat
daryellejervey:	A2c start by listing all passions that serve others by solving a problem that they are ready to pay for a solution #SmallBizChat
fletcherprince:	@SmallBizLady A1: I think you almost have to go back to your childhood & remember what you dreamed about being then #SmallBizChat

smallbizlady:	RT @darnyellejervey: A2 biz models work well when ur passion is service based?u provide a service u love that solves a problem #SmallBizChat
JDEbberly:	RT @darnyellejervey A2 biz mod work well when ur passion is service based?u provide prod/service u love solves prob for others #SmallBizChat
CathyWebSavvyP R:	#ChatTio #1 please use teh question # in your answers A1, A3 to help people follow along with wha U are answering #SmallBizChat
JDEbberly:	RT @darnyellejervey A2b profitable passions include coaching, consult, speaking, writing, planning, pers training, organizing #SmallBizChat
JDEbberly:	RT @kimmoy: I was once told you should get paid the most for things that come the easiest to you # SmallBizChat
smallbizlady:	RT @kimmoy: I was once told you should get paid the most for things that come the easiest to you # SmallBizChat
SoniaSchenker:	@LoisMarketing It's a good time to be making lemonade. #smallbizchat
JDEbberly:	RT @darnyellejervey A2c start by listing passions that serve others by solving problem that theyre ready to pay for solution #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervey: A2: biz models work well when ur passion is service-u provide a prod/service U love it solves others prob #SmallBizChat
CathyWebSavvyP R:	RT @fletcherprince: A1: I think you almost have to go back to your childhood & remember what you dreamed about being then #SmallBizChat
smallbizlady:	Q3: HOW WILL I KNOW IF I HAVE A PROFITABLE PASSION? #SmallBizChat
KinxnQuirx:	#confirmation of what my mom just told me RT @Noireboss1: #SmallBizChat you have to love it so much that you'll endure until the harvest.
darnyellejervey:	A3 when your passion solves a definitive problem for others & you love doing it so much you?d do it for free, it?s profitable #SmallBizChat
CathyWebSavvyP R:	Welcome 2 the chat & thanks for chiming in @fletcherprince @kimmoy @anniesgoathill @LoisMarketing #SmallBizChat
JDEbberly:	Jen ( @jenssurprise45 ) is smallbizlady's TEN THOUSANDTH follower!!!! WOOT!!! WOOT!! :) :) #SmallBizChat
CathyWebSavvyP R:	RT @smallbizlady: Q3: HOW WILL I KNOW IF I HAVE A PROFITABLE PASSION? #SmallBizChat
LisaDSparks:	RT @smallbizlady: RT @kimmoy: I was once told you should get paid the most for things that come the easiest to you #SmallBizChat
JDEbberly:	RT @smallbizlady: Q3: HOW WILL I KNOW IF I HAVE A PROFITABLE PASSION? #SmallBizChat
darnyellejervey:	A3b determine at least 3 ways to solve problems for people doing what you love and you?re golden #SmallBizChat
DryerBuzz:	RT @SmallBizLady Q3: HOW WILL I KNOW IF I HAVE A PROFITABLE PASSION? #SmallBizChat
mentormarketing:	#smallbizchat
JDEbberly:	RT @darnyellejervey: A3 when your passion solves definitive prob for others & u love it so much u?d do it free,it?s profitable #SmallBizChat

fletcherprince:	@SmallBizLady A2: agree w/@daryellejervey; good answer #smallbizchat provide biz/svc you love that also solves a problem
Small_Biz_Guy:	Just like pro athletes,They get paid for doing what they love #SmallBizChat
daryellejervey:	A3c also, when people want to pay you or start seeking you out because the work you did was that good, you?re on your way #SmallBizChat
JDEbberly:	RT @daryellejervey: A3b determine at least 3 ways to solve problems for people doing what you love and you?re golden #SmallBizChat
CathyWebSavvyP R:	Welcome 2 the chat & thanks for chiming in @Noireboss1 @NetworkDelaware @msincredibleone: @tiasilver @Small_Biz_Guy #SmallBizChat
daryellejervey:	RT @Noireboss1: #SmallBizChat you have to love it so much that you'll endure until the harvest. #smallbizchat
JDEbberly:	RT @daryellejervey A3c also, when ppl want to pay you or start seeking you out because work u did was good, you?re on ur way #SmallBizChat
smallbizlady:	A3 you need to make sure that you know the difference btw need, want, and willing to pay for--that's a successful model #SmallBizChat
JDEbberly:	RT @Small_Biz_Guy: Just like pro athletes,They get paid for doing what they love #SmallBizChat
zerovacancygal:	tuning into #smallbizchat, are you doing the same or still thinking??? #SmallBizChat
kimmoy:	It would be nice if we could get some real-life examples, what are some passions that most find hard to make profitable? #SmallBizChat
CathyWebSavvyP R:	Welcoem to the chat & Thx 4 Rts/convo @shaboom @AlfredEdmondJr @debbie_steg @XtraIncomeDaily @mochasview @thedebthawk #SmallBizChat
daryellejervey:	remember the universal law of biz find ppl w/ a probl ready to pay for a solution now and solve it #SmallBizChat
smallbizlady:	A3 lts okay to a mission driven business too. My mission is to end small business failure, but its a business. #SmallBizChat
CathyWebSavvyP R:	RT @daryellejervey: A3b determine at least 3 ways to solve problems 4 pple doing what you love and you?re golden #SmallBizChat
CathyWebSavvyP R:	RT @Noireboss1: #SmallBizChat you have to love it so much that you'll endure until the harvest. [Love this]
anniesgoathill:	A2 It is a also a matter of being flexible, our passion may lead us to surprising places if we keep eyes open. #SmallBizChat
kimmymoe:	RT @Small_Biz_Guy: Just like pro athletes,They get paid for doing what they love #SmallBizChat
JDEbberly:	RT @daryellejervey remember universal law biz find ppl w/ a probl ready to pay for a solution now and solve it #SmallBizChat
CathyWebSavvyP R:	RT @daryellejervey: remember universal law of biz find ppl w/ a probl ready 2 pay 4 a solution now & solve it #SmallBizChat
JDEbberly:	Lots of people are crying for tutorials about how to set up WordPress. Dev that and YOU'RE golden #SmallBizChat

darnyellejervey:	@kimmoy if it's not solving a problem it's not profitable - if u love to sing but nobody else does...focus on solving a problem #SmallBizChat
CathyWebSavvyP R:	RT @kimmoy: QU 3 GUEST: Could get some real-life examples, what are some passions that most find hard 2 make profitable? #SmallBizChat
LoisMarketing:	#SmallBizChat Q3 When you are encouraged to go into business for yourself. Blessed that it happened to me, glad 2 see others taking the step
CathyWebSavvyP R:	RT @zerovacancygal: tuning into #smallbizchat, are you doing the same or still thinking??? [thx 4 stopping in] #SmallBizChat
twowomenandahoe :	Good evening, I hope I haven't missed too much! #smallbizchat
smallbizlady:	@kimmoy I am passionate about music It does not mean i'm ready for American Idol and a career singing.. #SmallBizChat
darnyellejervey:	@LoisMarketing thanks for playing big! #SmallBizChat
kimmoy:	@darnyellejervey @smallbizlady LOL true, make sense #SmallBizChat
smallbizlady:	How to participate in #SmallBizChat <a href="http://bit.ly/S797e">http://bit.ly/S797e</a> ; tonight's tweetgrid: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
zerovacancygal:	RT @smallbizlady: @kimmoy I am passionate about music It does not mean i'm ready for American Idol and a career singing.. #SmallBizChat
smallbizlady:	Q4: WHAT IS THE MOST IMPORTANT THING I MUST DO TO PREPARE TO TURN MY PASSION INTO A PROFIT? #SmallBizChat
JDEbberly:	RT @smallbizlady: How to participate in #SmallBizChat <a href="http://bit.ly/S797e">http://bit.ly/S797e</a> ; tonight's tweetgrid: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
CathyWebSavvyP R:	welcome! @mentormarketing @DryerBuzz @LisaDSparks @KinxnQuirx @twowomenandahoe (U can always ck transcript] #SmallBizChat
smallbizlady:	NOW 8p ET #SmallBizChat @DarnyelleJervey How 2 make sure yr passion has a profit center. Join us: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
JDEbberly:	RT @smallbizlady: Q4: WHAT IS THE MOST IMPORTANT THING I MUST DO TO PREPARE TO TURN MY PASSION INTO A PROFIT? #SmallBizChat
CathyWebSavvyP R:	RT @smallbizlady: How to participate in #SmallBizChat <a href="http://bit.ly/S797e">http://bit.ly/S797e</a> ; tonight's tweetgrid: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
smallbizlady:	For even more great content join the #Smallbizchat Linkedin group! <a href="http://bit.ly/smallbizchatonlinkedin">http://bit.ly/smallbizchatonlinkedin</a> #SmallBizChat
CathyWebSavvyP R:	RT @smallbizlady: Q4: WHAT IS THE MOST IMPORTANT THING I MUST DO 2 PREP 2 TURN MY PASSION INTO A PROFIT? #SmallBizChat
smallbizlady:	My New Post: How Entrepreneurs Can Develop Multiple Streams of Income <a href="http://bit.ly/aly0tj">http://bit.ly/aly0tj</a> Advice from @bizauthor #SmallBizChat
zerovacancygal:	thanks@cathywebsavvyPR #SmallBizChat

darnyellejervey:	A4 the most important thing you must do is shift your mindset. 95% is your attitude/mindset; only 5% is skill cont?d #SmallBizChat
darnyellejervey:	A4b ? w/ the right mindset cont I can teach you how to turn your passion into profit #SmallBizChat
JDEbberly:	RT @smallbizlady: My New Post: How Entrepreneurs Can Develop Multiple Streams of Income <a href="http://bit.ly/aly0tj">http://bit.ly/aly0tj</a> Advice @bizauthor #SmallBizChat
darnyellejervey:	A4c you may want to leave your job but your mindset is filled w/ self-sabotaging thoughts/beliefs that stop you #SmallBizChat
LoisMarketing:	Thank you! I'm so glad I did! {HUG} RT @darnyellejervey: @LoisMarketing thanks for playing big! #SmallBizChat
anniesgoathill:	Q4 Take the passion seriously, i.e. business plan. Do not give it away. #SmallBizChat
JDEbberly:	RT @darnyellejervey: A4 most important thing u must do shift ur mindset. 95% is ur attitude/mindset only 5% is skill cont?d #SmallBizChat
JDEbberly:	RT @darnyellejervey: A4b ? w/ the right mindset cont I can teach you how to turn your passion into profit #SmallBizChat
CathyWebSavvyP R:	A3 - Agreed - when people start seeking you out and asking 4 your help 4 what U enjoy - that's good indication of potnl \$ #SmallBizChat
CathyWebSavvyP R:	#SmallBizChat
JDEbberly:	RT @darnyellejervey A4c u may want leave your job but your mindset is filled w/ self-sabotaging thoughts/beliefs that stop you #SmallBizChat
darnyellejervey:	A4d ur thoughts=ur feelings/beliefs & they = ur actions & results hire a coach 2 set u free to turn ur passion into a profit #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervey: A4 the most imp't thing U must do - shift yr mindset. 95% is yr attitude/mindset; only 5% is skill cont?d #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervey: A4c you may want 2 leave yr job but yr mindset is filled w/ self-sabotaging thoughts/beliefs that stop U #SmallBizChat
darnyellejervey:	RT @smallbizlady: NOW 8p ET #SmallBizChat @DarnyelleJervey How 2 make sure yr passion has a profit center. Join us: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
LoisMarketing:	Appreciate what was shared earlier -- Keep escapes and hobbies to enrich your life. Know your business passions. #smallbizchat
JDEbberly:	RT @darnyellejervey A4d Thoughts=feelings/beliefs &they = ur actions & results hire coach 2 set u free turn passionto profit #SmallBizChat
kimmoy:	I think part of is finding the right ppl who see your value, I get asked to do stuff pro bono a lot. Annoying! #SmallBizChat
kimmymoe:	RT @anniesgoathill: Q4 Take the passion seriously, i.e. business plan. Do not give it away. #SmallBizChat
CathyWebSavvyP R:	A4 Get CLEAR about what you need in your life - work, money, time, people - get "mental house" in order leaves rm 4 more #SmallBizChat

smallbizlady:	A4 Successful passion-focus businesses solve a problem that's big enough for people to pay for a solution to solve #SmallBizChat
CathyWebSavvyPR:	RT @kimmymoe: RT @anniesgoathill: Q4 Take the passion seriously, i.e. business plan. Do not give it away #SmallBizChat
CathyWebSavvyPR:	RT @kimmoy: I think part of is finding the right ppl who see your value, I get asked to do stuff pro bono a lot. Annoying! #SmallBizChat
JDEbberly:	RT @CathyWebSavvyPR A4 Get CLEAR abt what u need in ur life- work, money, time, ppl- get "mental house" in order lvs rm 4 more #SmallBizChat
csrolling:	RT @anniesgoathill: Q4 Take the passion seriously, i.e. business plan. Do not give it away. #SmallBizChat
kimmoy:	@LoisMarketing this is so true. I luv dancing & even taught classes but it was more fun just learning & doing my own thing #SmallBizChat
smallbizlady:	A4 You need a life plan so that you get clear about what your life will be like running your business. #SmallBizChat
Edge4ABetterYou:	RT @smallbizlady: A4 Successful passion-focus businesses solve a problem that's big enough for people to pay for a solution to solve #SmallBizChat
smallbizlady:	Q5: WHY IS A SHIFT IN THE WAY I WORK IN MY PASSION ESSENTIAL? #SmallBizChat
darnyellejervey:	RT @smallbizlady: A4 Successful passion-focus biz solve a problem that's big enough 4 people 2 pay 4 a solution 2 solve #SmallBizChat
LoisMarketing:	RT @csrolling: RT @anniesgoathill: Q4 Take the passion seriously, i.e. business plan. Do not give it away. #SmallBizChat
CathyWebSavvyPR:	@kimmoy My mentor/client, in biz 30+ yrs: says pro bono no - but free talk in front of aud. who CAN hire him - yes! #SmallBizChat
anniesgoathill:	Listening to the doubt is a lot different than analyzing...lack of confidence destroys great ideas. #SmallBizChat
darnyellejervey:	A5 here?s where small biz owners get messed up; they immediately start doing every task in their biz cont?d #SmallBizChat
JDEbberly:	RT @smallbizlady: Q5: WHY IS A SHIFT IN THE WAY I WORK IN MY PASSION ESSENTIAL? #SmallBizChat
CathyWebSavvyPR:	RT @smallbizlady: A4 Successful passion-focus biz solve a problem that's big enough 4 people 2 pay 4 a solution 2 solve #SmallBizChat
CathyWebSavvyPR:	RT @smallbizlady: Q5: WHY IS A SHIFT IN THE WAY I WORK IN MY PASSION ESSENTIAL? #SmallBizChat
JDEbberly:	RT @darnyellejervey A5 here?s where small biz owners get messed up; they immed start doing every task in their biz cont?d #SmallBizChat
smallbizlady:	RT @anniesgoathill: Listening to the doubt is a lot different than analyzing..lack of confidence destroys great ideas. Exactly #SmallBizChat
anniesgoathill:	Q5 Always a need to be flexible, change is imminent. #SmallBizChat

darnyellejervey:	A5b I teach my clients to only do profit producing activities ? working w/ clients & marketing 2attract more clients ? period #SmallBizChat
darnyellejervey:	A5c Delegate all else - hire a VA ? why do a job you can pay someone \$20-\$60/hr to do if you could make \$200/hr #SmallBizChat
JDEbberly:	RT @darnyellejervey A5b I teach clients only do profit prod activities? work w/ clients & mrktg 2attract more clients ? period #SmallBizChat
CathyWebSavvyP R:	Welcome to the chat thanks 4 RTs/chiming in @Edge4ABetterYou @csrolling @kimmymoe @anniesgoathill #SmallBizChat
darnyellejervey:	A5d Do what you love let someone else do everything else its what they love? shift the way you work #SmallBizChat
kimmoy:	RT @darnyellejervey: A5 here?s where small biz owners get messed up; they immediately start doing every task in their biz #SmallBizChat
JDEbberly:	RT @darnyellejervey A5c Delegate all else - hire a VA ? why do job u can pay someone \$20-\$60/hr to do if u could make \$200/hr #SmallBizChat
zerovacancygal:	@kimmymoe you can tune in via TweetGrid! <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a> #SmallBizChat
LoisMarketing:	#smallbizchat A5 I think a successful business is just that - focused on how your passion or some part of your passion can earn you a living
smallbizchat:	NOW! #SmallBizChat 8-9p ET- @DarnyelleJervey How 2 Make sure yr passion 4 yr biz has a profit center. Tweetgrid: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
JDEbberly:	RT @darnyellejervey A5d Do what u love let someone else do everything else its what they love? shift the way u work #SmallBizChat
kimmoy:	RT @darnyellejervey: A5d Do what you love let someone else do everything else its what they love? shift the way you work #SmallBizChat
CathyWebSavvyP R:	@SmallBizLady - yup - balance that w Suzanne Boyle - our passions & relationship 2 them are complicated #SmallBizChat
anniesgoathill:	RT @twowomenandahoe: Hi, glad to see you here! #smallbizchatGlad to be here! #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervey: A5c Delegate all else - hire a VA ? why do a job U can pay someone \$20-\$60/hr to do if U cld make \$200/hr #SmallBizChat
sanchezjb:	RT @SmallBizLady A4 Successful passion-focused businesses solve a prob that's big enough for ppl 2 pay 4 a sol'n 2 solve #SmallBizChat
smallbizlady:	I recently wrote a two-part blog series on how to turn a hobby (or passion) into a business <a href="http://bit.ly/dCN3e9">http://bit.ly/dCN3e9</a> #SmallBizChat
CathyWebSavvyP R:	RT @anniesgoathill: Listening to the doubt is a lot different than analyzing...lack of confidence destroys great ideas.\ #SmallBizChat
kimmymoe:	RT @anniesgoathill: Listening to the doubt is a lot different than analyzing...lack of confidence destroys great ideas. #SmallBizChat

sarahlindsay:	@CathyWebSavvyPR 4 prep, I'd keep a full time gig and start with ur passion on the side. Play it safe at least 2 get started. #smallbizchat
JDEbberly:	RT @smallbizlady: Recently wrote 2-pt blog series on how to turn a hobby (or passion) into a business <a href="http://bit.ly/dCN3e9">http://bit.ly/dCN3e9</a> #SmallBizChat
darnyellejervey:	#smallbizchat STOP THINKING SMALL YOU ARE WORTH MORE THAN DATA ENTRY
EatWithoutGuilt:	RT @kimmoy: RT @darnyellejervey: A5 here?s where small biz owners get messed up; they immediately start doing every task in their biz #SmallBizChat
CathyWebSavvyPR:	A5 - If you don't see yourself in that driver's seat - the captain's chair - no one else will! #SmallBizChat
zerovacancygal:	RT @darnyellejervey: #smallbizchat STOP THINKING SMALL YOU ARE WORTH MORE THAN DATA ENTRY #SmallBizChat
smallbizlady:	Q6: I HEAR A LOT OF TALK ABOUT KNOWING YOUR IDEAL CLIENT, WHY IS THIS IMPORTANT TO THE PROCESS? #SmallBizChat
JDEbberly:	RT @darnyellejervey: STOP THINKING SMALL YOU ARE WORTH MORE THAN DATA ENTRY #SmallBizChat
cscrolling:	RT @CathyWebSavvyPR: A5 - If you don't see yourself in that driver's seat - the captain's chair - no one else will! #SmallBizChat
CathyWebSavvyPR:	RT @sarahlindsay: A4: 4 prep, I'd keep a full time gig & start w ur passion on the side. Play it safe @ least 2 get started #SmallBizChat
JDEbberly:	RT @CathyWebSavvyPR: A5 - If you don't see yourself in that driver's seat - the captain's chair - no one else will! #SmallBizChat
darnyellejervey:	A6 Most small biz people start their business living in the bubble of ?I can help everyone.? Well, that?s not true. #SmallBizChat
JDEbberly:	RT @smallbizlady: Q6: I HEAR A LOT OF TALK ABOUT KNOWING YOUR IDEAL CLIENT, WHY IS THIS IMPORTANT TO THE PROCESS? #SmallBizChat
darnyellejervey:	A6b if you operate your business like you can help everyone you will quickly find that you are not really helping anyone #SmallBizChat
tisasilver:	Enjoying #SmallBizChat. Shout out to @anniesgoathill, enjoying your feedback and we share the same power source :)
twowomenandahoe:	@darnyellejervey Thanks! It has been a struggle for me...finding the right people, etc.! #SmallBizChat
JDEbberly:	RT @darnyellejervey A6 Most smbiz ppl start their biz living in the bubble of ?I can help everyone.? Well, that?s not true #SmallBizChat
sanchezjb:	Passion-focused businesses begin w/ppl who have a genuine passion 4 solving customer challenges. #SmallBizChat
kimmoy:	I once made the mistake of hiring a VA for a passion project that wasn't profitable - make sure you have the right biz model #SmallBizChat

LoisMarketing:	#smallbizchat A4 Look for ways to incorporate your hobbies, creativity into day to day money-making responsibility. Be CREATIVE!
zerovacancygal:	Playing it safe may = valuable time you could be fully investing in increasing the profit zone of your passion. #SmallBizChat
darnyellejervy:	A6c Think like this. U are in a crowd & u try 2talk 2everyone but everyone's operating their own agenda, no one?s listening. #SmallBizChat
JDEbberly:	RT @darnyellejervy A6b if u operate your biz like u can help everyone youll quickly find that u arent really helping anyone #SmallBizChat
SoniaSchenker:	@kimmoy ...and the right VA. ;- ) #smallbizchat
twowomenandahoe:	RT @CathyWebSavvyPR: If you don't see yourself in that driver's seat - the captain's chair - no one else will! #SmallBizChat
darnyellejervy:	@kimmoy the right biz model is very important #SmallBizChat
CathyWebSavvyPR:	thanks for chiming in @sarahlindsay Feel free 2 join us - via www.tweetchat.com or our @tweetgrid: <a href="http://is.gd/eDRcL">http://is.gd/eDRcL</a> #SmallBizChat
darnyellejervy:	A6d: The same is true when your business focus is not clear. get clear on the type of person?s problem you solves is key #SmallBizChat
CathyWebSavvyPR:	RT @darnyellejervy: #smallbizchat STOP THINKING SMALL YOU ARE WORTH MORE THAN DATA ENTRY #SmallBizChat
JDEbberly:	RT @darnyellejervy A6c Think like this. U are in crowd & u try 2talk 2everyone but everyone's opping agenda, no one listens #SmallBizChat
darnyellejervy:	A6e once you clarify this, you can begin to market in a compelling way so that they (your ideal client) hear you every time #SmallBizChat
CathyWebSavvyPR:	@darnyellejervy that's worth the price of admission tonight! #SmallBizChat
sanchezjb:	Key is determining attributes associated with genuine passion in ppl within the org. #SmallBizChat
CathyWebSavvyPR:	Thx 4 Rts @csrolling JDEbberly: @twowomenandahoe: #SmallBizChat
zerovacancygal:	A6b if you operate your business like you can help everyone you will quickly find that you are not really helping anyone #SmallBizChat
JDEbberly:	RT @darnyellejervy A6d The same's true when ur biz focus is not clear. Get clear on type of person?s problem u solves is key #SmallBizChat
darnyellejervy:	@CathyWebSavvyPR aawww thanks!!! #SmallBizChat
JDEbberly:	RT @sanchezjb: Key is determining attributes associated with genuine passion in ppl within the org #SmallBizChat
Edge4ABetterYou:	How to be an entrepreneur (without leaving your 9-5) <a href="http://bit.ly/aIMg5Z">http://bit.ly/aIMg5Z</a> <-----This is a great article!! #smallbizchat

CathyWebSavvyP R:	RT @zerovacancygal: Playing it safe may = valuable time you could be fully investing in increasing profit zone of yr passion #SmallBizChat
smallbizlady:	Save Nov. 12 + 13 in Philly @SmallBizLady holds event for current/future small biz owners! <a href="http://www.byob2011.com/">http://www.byob2011.com/</a> #SmallBizChat
tisasilver:	RT @zerovacancygal: Playing it safe may = valuable time u could be fully investing in increasing profit zone of ur passion. #SmallBizChat
twowomenandahoe :	RT sanchezjb: Key is determining attributes associated with genuine passion in ppl within the org. #SmallBizChat
smallbizlady:	If you know a small biz owner who could use some advice tell them to follow @SmallBizChat and join us on Wed 8-9 ET #SmallBizChat
JDEbberly:	RT @darnyellejervey A6e once u clarify this, u begin to market in compelling way so they (your ideal client) hear u every time #SmallBizChat
smallbizlady:	Do you like #Smallbizchat? Like us today on Facebook: <a href="http://facebook.com/smallbizchat">http://facebook.com/smallbizchat</a> . Follow @SmallBizChat on Twitter too! #SmallBizChat
smallbizlady:	Q7: WHAT ARE THE STRATEGIES I SHOULD USE IN PRICING MY PASSION? #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervey: A6b if U operate yr biz like U can help everyone U will find that yr not really helping anyone #SmallBizChat
darnyellejervey:	Save Nov. 12 +13 in Philly @SmallBizLady holds event 4current/future small biz owners <a href="http://www.byob2011.com/">http://www.byob2011.com/</a> #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervey: @kimmoy the right biz model is very important #SmallBizChat
zerovacancygal:	@darnyellejervey ..knowing your niche is key to maintaining your focus and avoid distractions. #SmallBizChat
JDEbberly:	RT @smallbizlady: Q7: WHAT ARE THE STRATEGIES I SHOULD USE IN PRICING MY PASSION? #SmallBizChat
itsyourbiz:	RT @smallbizlady: Do you like #Smallbizchat? Like us today on Facebook: <a href="http://facebook.com/smallbizchat">http://facebook.com/smallbizchat</a> . Follow @SmallBizChat on Twitter too! #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervey: A6d: Same is true when yr biz focus is not clear. get clear on type of person?s problem U solve is key #SmallBizChat
darnyellejervey:	A7 I personally recommend that you do not look at what others r doing. Instead list every service you offer that adds value #SmallBizChat
LisaDSparks:	RT @CathyWebSavvyPR: RT @darnyellejervey: A6b if U operate yr biz like U can help everyone U will find that yr not really helping anyone #SmallBizChat
twowomenandahoe :	I fear losing the customer service my business was built on. Struggle w/giving up control! Yikes! #SmallBizChat
JDEbberly:	RT @darnyellejervey Save Nov12-13 in Philly @SmallBizLady holds event 4current/future smbiz owners <a href="http://www.byob2011.com/">http://www.byob2011.com/</a> #SmallBizChat

CathyWebSavvyP R:	RT Save Nov. 12 +13 in Philly @SmallBizLady holds event 4current/future small biz owners <a href="http://www.byob2011.com/">http://www.byob2011.com/</a> #SmallBizChat
darnyellejervey:	A7b give them options at least 3. A small, medium & a large. Large has it all, take away value & lower price for all budgets #SmallBizChat
JDEbberly:	RT @darnyellejerveyA7 I pers recom that u dont look at what others r doing. Instead list every srvice u offer that adds value #SmallBizChat
blogbrevity:	RT @CathyWebSavvyPR: RT Save Nov. 12 +13 in Philly @SmallBizLady holds event 4current/future small biz owners <a href="http://www.byob2011.com/">http://www.byob2011.com/</a> #SmallBizChat
darnyellejervey:	A7c no matter how good you are, some wont buy your large option so have something for all ideal clients #SmallBizChat
CathyWebSavvyP R:	YUP - Nov 12 is a #SmallBizChat Tweet Up in PHILLY! with workshop next day with @SmallBizLady! come 2 1 or both!
kimmymoe:	RT @SmallBizLady: Q7: WHAT ARE THE STRATEGIES I SHOULD USE IN PRICING MY PASSION? #SmallBizChat
twowomenandahoe :	@ria_myrangobim Thanks! I need that! LOL! #smallbizchat
JDEbberly:	RT @darnyellejervey A7b give 'em options at least 3. A sm,med& a lrg. Lrg has all, takeaway value& lower price for all budgets #SmallBizChat
CathyWebSavvyP R:	RT @SmallBizLady Q7: WHAT ARE THE STRATEGIES I SHOULD USE IN PRICING MY PASSION? #SmallBizChat
smallbizlady:	A7 you should survey your niche audience about their budget and buying cycles--and I do think u should check out competition #SmallBizChat
zerovacancygal:	@darnyellejervey , are you saying ignore what your competition is doing? #SmallBizChat
JDEbberly:	RT @darnyellejervey A7c no matter how good you are, some wont buy your large option so have something for all ideal clients #SmallBizChat
Edge4ABetterYou:	A7: You certainly don't want to low ball yourself by not pricing to match the value you are bringing to the table! #smallbizchat
tbacchus20:	RT @smallbizlady: RT @anniesgoathill: Listening to the doubt is a lot different than analyzing..lack of confidence destroys great ideas. Exactly #SmallBizChat
JDEbberly:	RT @smallbizlady A7 u shld survey ur niche audience abt their budget & buying cycles--and I do think u should checkcompetition #SmallBizChat
smallbizlady:	RT @zerovacancygal: @darnyellejervey , are you saying ignore what your competition is doing? #SmallBizChat
twowomenandahoe :	RT @Edge4ABetter: You certainly don't want 2 low ball yourself by not pricing 2 match the value U are bringing to the table! #smallbizchat
darnyellejervey:	@twowomenandahoe LOSE CONTROL AND FIND ABUNDANCE #SMALLBIZCHAT
zerovacancygal:	A7 you should survey your niche audience about their budget and buying cycles--and I do think u should check out competition #SmallBizChat

SoniaSchenker:	@twowomenandahoe I know; I see that often w/prospects. A frustration for my biz when I know I bring value greater than my cost #smallbizchat
CathyWebSavvyP R:	RT @daryellejervey A7b give em 3 options . A small, med & a lg. Lg has it all, take away value & lower price 4 all budg #SmallBizChat
kimmoy:	@smallbizlady when surveying your niche, have you found that ppl are willing to spend more or less than you expected? #SmallBizChat
zerovacancygal:	RT @daryellejervey: @twowomenandahoe LOSE CONTROL AND FIND ABUNDANCE #SMALLBIZCHAT #SmallBizChat
cscrolling:	RT @JDEbberly: @smallbizlady A7 u shld survey ur niche audience abt budget & buy cycles--& I do think u should chkcompetition #SmallBizChat
sanchezjb:	Q7 Unfortunately passion does not always equate 2 market value. Still, passion can b a competency force multiplier. #SmallBizChat
daryellejervey:	@smallbizlady no, I'm saying don't set your prices based on what they do. be confident ur value offer & charge what u r worth #SmallBizChat
twowomenandahoe :	@kimmymoe Yes, me too! Sounds so sweet but harder to implement! I keep trying, though! #smallbizchat
CathyWebSavvyP R:	@sarahlindsay glad you are listening in - I 'd love to see a gd #ChatApp 4 smart phones - I bought www.chatapp.com U nvr know #SmallBizChat
JDEbberly:	RT @daryellejervey: @twowomenandahoe LOSE CONTROL AND FIND ABUNDANCE #SmallBizChat
smallbizlady:	RT @kimmoy: @smallbizlady when surveying your niche have you found that ppl are willing to spend more or less than u expected? #SmallBizChat
CathyWebSavvyP R:	RT @sanchezjb: Q7 passion does not always equate 2 market value. Still, passion can b a competency force multiplier. #SmallBizChat
zerovacancygal:	RT@smallbizlady no, I'm saying don't set your prices based on what they do. be confident ur value offer & charge what u r worth #SmallBizChat
JDEbberly:	RT @sanchezjb: Q7 passion does not always equate 2 market value. Still, passion can b a competency force multiplier #SmallBizChat
twowomenandahoe :	@daryellejervey Oh, man...it is so hard but I know it is true! #smallbizchat What I resist...persists! LOL!
Edge4ABetterYou:	A7: Studies show women are less likely to be assertive about asking for prices that match their value. No so 4 men #smallbizchat
CathyWebSavvyP R:	Welcome to the chat & thanks 4 chiming in/RTs @sanchezjb @tbacchus20 @Edge4ABetterYou @blogbrevity: #SmallBizChat
daryellejervey:	@zerovacancygal no but don't set your prices based on their value, set them based on yours #smallbizchat

smallbizlady:	@kimmoy its like any negotiation speak second always when it comes to money, ask good question and wait for the answer. #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervey: A7c no matter how good you are, some wont buy your large option so have something for all ideal clients #SmallBizChat
smallbizlady:	Q8: DO I NEED TO BUILD A TEAM TO MAKE MY PASSION PROFITABLE? #SmallBizChat
darnyellejervey:	A8 Yes, a resounding yes. you should only be performing your passion or marketing to attract more clients #SmallBizChat
smallbizlady:	RT @kimmoy: I once made the mistake of hiring a VA for a passion project that wasn't profitable - make sure you have the right biz model #SmallBizChat
darnyellejervey:	A8b there's no such thing as a self made millionaire, trust me, she has a team! #SmallBizChat
LisaDSparks:	RT @smallbizlady: A7 you should survey your niche audience about their budget and buying cycles--and I do think u should check out competition #SmallBizChat
zerovacancygal:	if you know the value you bring, believe it and have evidence of it, your true client's will GET it #SmallBizChat
SoniaSchenker:	@kimmymoe True - u have to move at a comfortable pace. #SmallBizChat
Edge4ABetterYou:	Q8: Ha! The "big" issue for "small" business deals with hiring! You don't NEED to hire initially. It may be needed as you grow #smallbizchat
JDEbberly:	RT @darnyellejervey: A8 Yes, a resounding yes. you should only be performing ur passion or marketing to attract more clients #SmallBizChat
chrisyates11:	I love this quote "let the competition price themselves out of business" @darnyellejervey @zerovacancygal #smallbizchat
smallbizlady:	Q9 THERE MAY BE OTHERS WHO HAVE THE SAME PASSION AS I, HOW CAN I ENSURE THAT I STAND OUT IN THE CROWD? #SmallBizChat
JDEbberly:	RT @darnyellejervey: A8b there's no such thing as a self made millionaire, trust me, she has a team! #SmallBizChat
JDEbberly:	RT @smallbizlady: Q8: DO I NEED TO BUILD A TEAM TO MAKE MY PASSION PROFITABLE? #SmallBizChat
JDEbberly:	RT @smallbizlady: Q9 THERE MAY BE OTHERS WHO HAVE THE SAME PASSION AS I, HOW CAN I ENSURE THAT I STAND OUT IN THE CROWD? #SmallBizChat
darnyellejervey:	A9 it is important to identify your USP or secret sauce, I call it the Incredible Factor ? how you solve their problems #SmallBizChat
GreenSoil:	RT @smallbizlady: Q9 THERE MAY BE OTHERS WHO HAVE THE SAME PASSION AS I, HOW CAN I ENSURE THAT I STAND OUT IN THE CROWD? #SmallBizChat
tisasilver:	RT @smallbizlady: @kimmoy its like any negotiation speak 2nd always when it comes to \$, ask good question & wait 4 the answer. #SmallBizChat
darnyellejervey:	A9b If you can clearly illustrate that not only do your understand their problem but u can solve it via ur marketing materials #SmallBizChat
smallbizlady:	RT @chrisyates11: I love this quote "let the competition price themselves out of business" via @darnyellejervey #SmallBizChat

CathyWebSavvyP R:	@darnyellejervey Never forget selling sculpture. she: how much? Me: \$40 (wanted \$60) she pulled \$60 out & paid \$40 #SmallBizChat
zerovacancygal:	@darnyellejervey , having a team don't necessarily mean hiring, nowadays you can collaborate in various ways #SmallBizChat
darnyellejervey:	A9c they will be calling you to learn how they can work with you #SmallBizChat
CathyWebSavvyP R:	RT @smallbizlady: Q8: DO I NEED TO BUILD A TEAM TO MAKE MY PASSION PROFITABLE? #SmallBizChat
JDEbberly:	RT @darnyellejervey A9 its important to identify ur USP secret sauce, I call it Incredible Factor ? how u solve their problems #SmallBizChat
smallbizlady:	A blog post with a more detailed Q & A with our guest comes out on Thursdays on @ Smallbizlady?s blog: <a href="http://bit.ly/3x5Gm2">http://bit.ly/3x5Gm2</a> #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervey: A8b there's no such thing as a self made millionaire, trust me, she has a team! #SmallBizChat
smallbizlady:	Q10: WHAT EXACTLY IS A PASSION PLAN AND WHY DO I NEED ONE? #SmallBizChat
twowomenandahoe :	RT @Noireboss1 : I totally understand. Delegate to trustworthy people. Trust your instinct (not emotions) in finding them. #smallbizchat
Edge4ABetterYou:	Q9: What value are you adding? How are you solving a problem..differently? How are you unique? Does your mrkt segment get it? #smallbizchat
Noireboss1:	Follow @SmallBizChat and join us on Wed 8-9 ET #SmallBizChat
smallbizlady:	If you have some expertise to share here?s how to be a guest on #Smallbizchat <a href="http://bit.ly/4r5KEZ">http://bit.ly/4r5KEZ</a> #SmallBizChat
darnyellejervey:	A10 Your passion plan is your marketing plan and I believe it should be written before you write your business plan. #SmallBizChat
JDEbberly:	RT @darnyellejervey A9b If u can clearly illustrate not only do u understand their prob but u solve it via ur mrktg materials #SmallBizChat
twowomenandahoe :	@Noireboss1 Thanks! How long have you had your salon? #smallbizchat
CathyWebSavvyP R:	@darnyellejervey And that millionaire takes care of their team - matching skills 2 the work, rewarding gd work etc #SmallBizChat
smallbizlady:	My New Post: Four Social Media Books Every Entrepreneur Should Read <a href="http://bit.ly/aWzZEE">http://bit.ly/aWzZEE</a> #SmallBizChat
JDEbberly:	RT @darnyellejervey: A9c they will be calling you to learn how they can work with you #SmallBizChat
darnyellejervey:	A10b Let?s be clear; you are not in the biz you think? you are in the business of marketing your products & services #SmallBizChat
CathyWebSavvyP R:	RT @smallbizlady: Q9 THERE MAY BE OTHERS WHO HAVE THE SAME PASSION AS I, HOW CAN I ENSURE THAT I STAND OUT IN THE CROWD #SmallBizChat
JDEbberly:	RT @smallbizlady: Q10: WHAT EXACTLY IS A PASSION PLAN AND WHY DO I NEED ONE? #SmallBizChat

darnyellejervy:	@CathyWebSavvyPR YES! Exactly together everyone achieves more #SmallBizChat
sarahlindsay:	Q8 #smallbizchat Build a team as you need them. I'd start by WOM recomds from colleagues. Find talented ppl that want to move ur biz 4ward
JDEbberly:	RT @darnyellejervy A10 Your passion plan is ur mrktg plan & I believe it shld be written before u write ur business plan #SmallBizChat
CathyWebSavvyP R:	RT @darnyellejervy: A9 it is impt 2 ID yr USP or secret sauce, I call it the Incredible Factor ? how U solve their probs #SmallBizChat
anniesgoathill:	Q9 This is where branding falls into things. It isn't what "they" are doing, it is what you are doing re: your brand. #SmallBizChat
GetResults:	@smallbizlady - A 9 - best way to differentiate is to be yourself & let your products/services reflect your uniqueness #smallbizchat
kimmymoe:	RT @twowomenandahoe: @darnyellejervy Oh, man...it is so hard but I know it is true! #smallbizchat What I resist...persists! LOL!
JDEbberly:	RT @darnyellejervy A10b Let?s be clear; u are not in the biz you think? you are in the biz of mrktg your products & services #SmallBizChat
twowomenandahoe :	@Noireboss1 Great! 4th year for me, too! #smallbizchat How many ppl wrk for you?
JDEbberly:	RT @smallbizlady: My New Post: Four Social Media Books Every Entrepreneur Should Read <a href="http://bit.ly/aWzZEE">http://bit.ly/aWzZEE</a> #SmallBizChat
CathyWebSavvyP R:	RT @GetResults: A 9 - best way to differentiate is to be yourself & let your products/services reflect your uniqueness #SmallBizChat
smallbizlady:	RT @darnyellejervy: A10b Let?s be clear; you are not in the biz you think?u're in the biz of marketing yr products & srvcs #SmallBizChat
zerovacancygal:	Q9 This is where branding falls into things. It isn't what "they" are doing, it is what you are doing re: your brand. #SmallBizChat
kimmoy:	RT @smallbizlady - A 9 - best way to differentiate is to be yourself & let your products/services reflect your uniqueness #SmallBizChat
CathyWebSavvyP R:	@GetResults was tweetign about your advice earlier - but didn't quote you as wasn't sure I had it right - ck yr DM #SmallBizChat
JDEbberly:	RT @GetResults: A 9 - best way to differentiate is to be yourself & let your products/services reflect your uniqueness #SmallBizChat
smallbizlady:	Q11: WHAT ARE SOME OF THE SYSTEMS I MUST HAVE IN PLACE IF I WANT TO FOCUS ON MY PASSION? #SmallBizChat
anniesgoathill:	Q9 This is where branding falls into things. Promote your brand, your style & stick with it. #SmallBizChat

JDEbberly:	RT @smallbizlady: Q11: WHAT ARE SOME OF THE SYSTEMS I MUST HAVE IN PLACE IF I WANT TO FOCUS ON MY PASSION? #SmallBizChat
JDEbberly:	RT @anniesgoathill: Q9 This is where branding falls into things. Promote your brand, your style & stick with it. #SmallBizChat
darnyellejervy:	Promote Your Incredible Factor - your secret sauce....#smallbizchat
darnyellejervy:	A11 A Marketing System, which is complex, is key ? it should include strategy for all 10 marketing streams #SmallBizChat
GetResults:	@smallbizlady Q 9 - cont'd - and remember all your products/services exist only to serve the customer - must reflect that 2 #smallbizchat
JDEbberly:	RT @darnyellejervy: Promote Your Incredible Factor - your secret sauce.... #SmallBizChat
darnyellejervy:	A11b A full operations manual which is outsourced to a group of virtual assistants is also important #SmallBizChat
twowomenandahoe :	@Noireboss1 4th year for me, too! Love my biz...biggest challenge is employees! #smallbizchat
CathyWebSavvyPR:	RT @smallbizlady: Q10: WHAT EXACTLY IS A PASSION PLAN AND WHY DO I NEED ONE? #SmallBizChat
JDEbberly:	RT @darnyellejervy: A11 A Marketing System, which is complex, is key ? it shld include strategy for all 10 marketing streams #SmallBizChat
smallbizlady:	RT @darnyellejervy: A10 Your passion plan is your marketing plan and it should be written before you write your biz plan. #SmallBizChat
JDEbberly:	RT @darnyellejervy: A11b A full operations manual which is outsourced to a group of virtual assistants is also important #SmallBizChat
smallbizlady:	RT @darnyellejervy: Promote Your Incredible Factor - your secret sauce.... #SmallBizChat
ramonray:	RT @GetResults: @smallbizlady Q 9 - cont'd - and remember all your products/services exist only to serve the customer - must reflect that 2 #smallbizchat
sarahlindsay:	Q9 unique! Be yourself, sell ur traits and talents in the pitch. If ppl like ur ideas and are excited to work w/ u then u win! #smallbizchat
Jfavreau:	RT @JDEbberly: RT @darnyellejervy A10 Your passion plan is ur mrktg plan & I believe it shld be written before u write ur business plan #SmallBizChat
CathyWebSavvyPR:	RT @darnyellejervy: A10 Your passion plan is yr mketing plan I believe it should be written B\$ U write yr biz plan #SmallBizChat
zerovacancygal:	RT @darnyellejervy: A11b A full operations manual which is outsourced to a group of virtual assistants is also important #SmallBizChat
CathyWebSavvyPR:	RT @smallbizlady: Q11: WHAT ARE SOME OF THE SYSTEMS I MUST HAVE IN PLACE IF I WANT TO FOCUS ON MY PASSION? #SmallBizChat
smallbizlady:	Next week on #SmallBizChat 9/2 8-9pm ET @kevinknebl will explain how to network online and offline to grow yr biz

smallbizlady:	Thanks to our guest @DaryelleJervey How 2 make sure yr passion has a profit center, info: <a href="http://www.incredibleoneenterprises.com">www.incredibleoneenterprises.com</a> #SmallBizChat
CathyWebSavvyPR:	RT @daryellejervey: A11 A Marketing System, which is complex, is key ? it should include strategy for all 10 mketing streams #SmallBizChat
Noireboss1:	DO I NEED TO BUILD A TEAM TO MAKE MY PASSION PROFITABLE? #SmallBizChat (I built the brand, then the team) I love my team!! (*Hugs*)
JDEbberly:	RT @smallbizlady: Nxt wk #SmallBizChat 9/2 8-9pm ET @kevinknebl will explain how to network online and offline to grow yr biz
smallbizlady:	Roll call, who?s on @Smallbizchat tonight? Give me your best 140-character commercial. #SmallBizChat
CathyWebSavvyPR:	RT @smallbizlady: Next week on #SmallBizChat 9/2 8-9pm ET @kevinknebl will explain how to network online and offline to grow yr biz
smallbizlady:	Get a free chapter of @SmallBizlady's new book: Become Your Own Boss in 12 Months <a href="http://bit.ly/asEgeR">http://bit.ly/asEgeR</a> #SmallBizChat
smallbizlady:	Become Your Own Boss Mastermind Group for Fall starts Sept 7th! Reserve your spot <a href="http://ow.ly/2nu7b">http://ow.ly/2nu7b</a> #SmallBizChat
JDEbberly:	RT @smallbizlady: Roll call, who?s on @Smallbizchat tonight? Give me your best 140-character commercial #SmallBizChat
zerovacancygal:	6 mins left to join to participate in #SmallBizChat <a href="http://bit.ly/S797e">http://bit.ly/S797e</a> ; tonight's tweetgrid: <a href="http://is.gd/eAYYe">http://is.gd/eAYYe</a>
CathyWebSavvyPR:	RT @smallbizlady: Thanks 2 @DaryelleJervey Make sure yr passion has a profit ctr, info: <a href="http://www.incredibleoneenterprises.com">www.incredibleoneenterprises.com</a> #SmallBizChat
smallbizlady:	Become Your Own Boss Mastermind Group starts Sept 7th! Reserve your spot <a href="http://ow.ly/2nu7b">http://ow.ly/2nu7b</a> #SmallBizChat
CathyWebSavvyPR:	RT @smallbizlady: Roll call, who?s on @Smallbizchat tonight? Give me your best 140-character commercial #SmallBizChat
brandcoachkelly:	RT @smallbizlady: RT @daryellejervey: A10 Your passion plan is your marketing plan and it should be written before you write your biz plan. #SmallBizChat
smallbizlady:	If you found this interview helpful, join us on Wednesdays 8-9p ET follow @SmallBizChat on Twitter for info. #SmallBizChat
JDEbberly:	Pitch: Are YOU a smallbizowner? Then attend SmallBizChat every Wed 8pm to 9pm! It will change your biz FOREVER, 4 BETTER! #SmallBizChat
smallbizlady:	Thank you to @CathyWebSavvyPR our co-host and social media PR pal. #SmallBizChat
daryellejervey:	get your free ausio download How to Use your Incredible Factor 2 Quantum Leap Your Biz <a href="http://www.incredibleoneenterprises.com/">http://www.incredibleoneenterprises.com/</a> #SmallBizChat
smallbizlady:	Thank you to virtual assistant Sonia @YourJobMyOffice, she?ll get a link to the transcript out shortly on @SmallBizChat #SmallBizChat
JDEbberly:	RT @smallbizlady: Become Your Own Boss Mastermind Group starts Sept 7th! Reserve your spot <a href="http://ow.ly/2nu7b">http://ow.ly/2nu7b</a> #SmallBizChat

SoniaSchenker:	#pitch Sonia, high level virtual assistant to high energy entrepreneurs. Also @ <a href="#">yourjobmyoffice</a> + VA to #smallbizchat
JDEbberly:	RT @smallbizlady: Thank you to @CathyWebSavvyPR our co-host and social media PR pal. #SmallBizChat
smallbizlady:	The focus of #Smallbizchat is to end small business failure by helping you succeed as your own boss. Transcript out soon... #SmallBizChat
candycoatedbags:	@SmallBizLady Great chat tonight! Picked up some good advice! #smallbizchat
JDEbberly:	@kimmymoe Hi there, Kimberly M!!! :) I am J.D. Ebberly and I love to meet everyone! :) #SmallBizChat
smallbizlady:	I love my team too, its takes a village to help me be your @smallbizlady #SmallBizChat
zerovacancygal:	ZeroVacancyGal is ready to help you regain control of your rental property, taking landlords from zero to hero #SmallBizChat
darnyellejervey:	thanks for chatting with me, it's been Incredible #BeIncredible Darnyelle #SmallBizChat
CathyWebSavvyPR:	Pitch: 20 Yr PR pro + GeekGirl helping yr biz grow. Just launched my @WhyDoWeBlog & @ChatHelp <a href="http://chathelp.com/">http://chathelp.com/</a> #SmallBizChat
twowomenandahoe:	@SmallBizLady I love #smallbizchat!
LifeAfterKidsTV:	RT @SmallBizLady: The focus of #Smallbizchat is to end small business failure by helping you succeed as your own boss ... <a href="http://tmi.me/LGds">http://tmi.me/LGds</a>
CathyWebSavvyPR:	@smallbizlady as always - you are welcome - Love what we are doing here - enjoy convos started here & friends who come out of it #SmallBizChat
kimmoy:	Great chat tonight! Already looking forward to the next one. #SmallBizChat
smallbizlady:	Get your free audio: How to Use your Incredible Factor 2 Quantum Leap Your Biz <a href="http://www.incredibleoneenterprises.com/">http://www.incredibleoneenterprises.com/</a> #SmallBizChat
CathyWebSavvyPR:	RT @darnyellejervey: thanks for chatting with me, it's been Incredible #BeIncredible Darnyelle #SmallBizChat
JDEbberly:	RT @CathyWebSavvyPR Pitch 20 Yr PR pro + GeekGirl helping yr biz grow Just launched @WhyDoWeBlog @ChatHelp <a href="http://chathelp.com/">http://chathelp.com/</a> #SmallBizChat
SoniaSchenker:	Scratch, scratch... that's the sound of me cobbling together a transcript from tonight's chat. ;-) #smallbizchat
lifetime540:	RT @SmallBizLady: If U know a small biz owner who could use some advice tell them 2 follow @SmallBizChat & join us Wed 8-9 ET #SmallBizChat
sarahlindsay:	#smallbizchat @darnyellejervey there is your profit! When you discover how to cut through the noise and clutter, then be heard!
smallbizlady:	Save Nov. 12 + 13 in Philly @SmallBizLady holds conference for current/future small biz owners! <a href="http://www.byob2011.com/">http://www.byob2011.com/</a> #SmallBizChat
CathyWebSavvyPR:	RT @darnyellejervey: get free audio How 2 Use yr Incredible Factor 2 Quantum Leap Yr Biz <a href="http://www.incredibleoneenterprises.co/">http://www.incredibleoneenterprises.co/</a> #SmallBizChat

rocksteadyb:	RT @smallbizlady: The focus of #Smallbizchat is to end small business failure by helping you succeed as your own boss. Transcript out soon... #SmallBizChat
JDEbberly:	@kimmymoe Great to meet you too, Kimberly! :) I love these chats and love meeting ppl here! :) #SmallBizChat
CathyWebSavvyPR:	RT @sarahlindsay: there is your profit! When you discover how 2 cut through the noise & clutter, then be heard! #SmallBizChat
darnyellejervey:	Save Nov. 12 + 13 in Philly @SmallBizLady holds conference 4 current/future small biz owners! <a href="http://www.byob2011.com/">http://www.byob2011.com/</a> #SmallBizChat
GreenSoil:	RT @smallbizlady: Save Nov. 12 + 13 in Philly @SmallBizLady holds conference for current/future small biz owners! <a href="http://www.byob2011.com/">http://www.byob2011.com/</a> #SmallBizChat
JDEbberly:	RT @darnyellejervey: get free audio How 2 Use yr Incred Fctor 2 Quantum Leap Yr Biz <a href="http://www.incredibleoneenterprises.com/">http://www.incredibleoneenterprises.com/</a> #SmallBizChat
CathyWebSavvyPR:	@JDEbberly Thank for being a great supporter of our chat! I know you have otehers you can hang out at! #SmallBizChat
SavvyWithJenna:	RT @smallbizlady: Save Nov. 12 + 13 in Philly @SmallBizLady holds conference for current/future small biz owners! <a href="http://www.byob2011.com/">http://www.byob2011.com/</a> #SmallBizChat
mentormarketing:	Pitch: Business Know How in 1 Click - I help you jump-start your online marketing. <a href="http://bit.ly/emm-blog">http://bit.ly/emm-blog</a> #SmallBizChat
LYFAPPAREL:	RT @smallbizlady: Next week on #SmallBizChat 9/2 8-9pm ET @kevinknebl will explain how to network online and offline to grow yr biz
CathyWebSavvyPR:	@GreenSoil thanks for the RTs - love seeing clients stop by the chat! #SmallBizChat
JDEbberly:	RT @SmallBizLady: If U know a small biz owner who could use sum advice tell them 2 follow @SmallBizChat & join us Wed 8-9 ET #SmallBizChat
darnyellejervey:	: @JDEbberly Thanks for being a great supporter of our chat! I know you have othrs you can hang out at! #SmallBizChat
CathyWebSavvyPR:	@rocksteadyb thx 4 the RTs #SmallBizChat
CathyWebSavvyPR:	RT @SoniaSchenker: Scratch, scratch... that's the sound of me cobbling together a transcript from tonight's chat. ;-)
JDEbberly:	@CathyWebSavvyPR I am very happy to support SmallBizChat - I have learned a tremendous amount from this fine chat! :) :) #SmallBizChat
CathyWebSavvyPR:	@SoniaSchenker glad you are part of the team! #SmallBizChat
JDEbberly:	@darnyellejervey I can't help but love ALL the chats :) I try to help as many as I can :) #SmallBizChat
CathyWebSavvyPR:	RT @JDEbberly: I am very happy 2 support SmallBizChat - I've learned a tremendous amt from this fine chat! #SmallBizChat

JDEbberly:	RT @mentormarketing: Pitch: Business Know How in 1 Click - I help you jump-start your online marketing. <a href="http://bit.ly/emm-blog">http://bit.ly/emm-blog</a> #SmallBizChat
darnyellejervey:	RT @CathyWebSavvyPR I am very happy to support - I have learned a tremendous amount from this fine chat! :) :) #SmallBizChat
CathyWebSavvyPR:	RT @smallbizlady: I love my team too, its takes a village to help me be your @smallbizlady #SmallBizChat
darnyellejervey:	Thanks for the Incredible love #smallbizchat let's do it again next wed same time, same place
JDEbberly:	RT @SoniaSchenker: Scratch, scratch... that's the sound of me cobbling together a transcript from tonight's chat. ;-) #SmallBizChat
SoniaSchenker:	@CathyWebSavvyPR Really glad to be here. I always connect with high quality peeps through you and @smallbizlady #smallbizchat
CathyWebSavvyPR:	#ChatTip #2: go out & follow cool peeps from chat, tell them why U followed, add 2 a list, keep convo going #SmallBizChat
twowomenandahoe:	Great info...great peeps at #smallbizchat! Thanks all! ;)
CathyWebSavvyPR:	RT @SoniaSchenker: @CathyWebSavvyPR Really glad 2 be here. I always connect w high quality peeps through U & @smallbizlady #SmallBizChat
gemsgalore1:	RT @Noireboss1: Follow @SmallBizChat and join us on Wed 8-9 ET #SmallBizChat
JDEbberly:	@kimmymoe This chat is very addicting - Every week, I can hardly wait for @smallbizlady's SmallBizChat!! :) #SmallBizChat
smallbizlady:	Thank you everyone who participated and learned something to help your business tonight. #SmallBizChat
smallbizlady:	#SmallBizChat