

CathyWebSavvyPR:	Now! 8p ET I'm hosting #Smallbizchat: @kevinknebl talks on & offline networking 2 grow yr small biz. Tweetgrid <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a>
SoniaSchenker:	RT @CathyWebSavvyPR hosting Now! 8p ET @kevinknebl talks on & offline networking 2 grow yr small biz. <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a> #smallbizchat
CathyWebSavvyPR:	Tonight?s #SmallBizChat (9/1 8p) ET guest: @KevinKnebl talks: Effective Networking Online and Off
smallbizlady:	Now! 8p ET @CathyWebSavvyPR hosts #Smallbizchat: @kevinknebl talks networking 2 grow yr small biz. Tweetgrid <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a>
CathyWebSavvyPR:	@LoisMarketing Thanks for joining us! #SmallBizChat
CathyWebSavvyPR:	How to participate in #SmallBizChat: <a href="http://bit.ly/S797e">http://bit.ly/S797e</a> ; try our prepared @Tweetgrid to participate: <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a>
CathyWebSavvyPR:	Welcome to #SmallBizChat, a weekly conversation where emerging small business owners can get answers to their questions.
CathyWebSavvyPR:	FYI I'm hosting tonight as @SmallBizLady is on vacation. Welcome to our virtual assistant @SoniaSchenker #SmallBizChat
CathyWebSavvyPR:	@CarissaRogers hi carissa - thex 4 RT #SmallBizChat
SoniaSchenker:	@CathyWebSavvyPR Hi Cathy. Happy September. #smallbizchat
CathyWebSavvyPR:	Q: What's the focus of #Smallbizchat? A: To end small business failure by helping you succeed as your own boss #SmallBizChat
anniesgoathill:	Hello Cathy. Good be here. #SmallBizChat
CathyWebSavvyPR:	We put out a link to the transcript on @SmallBizChat tonight after the show; so don't worry if you miss a tweet or two. #SmallBizChat
mentormarketing:	#SmallBizChat
CathyWebSavvyPR:	A more detailed Q %26 A with our guest comes out on Thursdays on @Smallbizlady?s blog: <a href="http://bit.ly/3x5Gm2">http://bit.ly/3x5Gm2</a> #SmallBizChat
CathyWebSavvyPR:	@mentormarketing hi hanks for checking in! #SmallBizChat
CathyWebSavvyPR:	NOW on #Smallbizchat 8 pm ET @KevinKnebl, Effective Networking Online and Off Join us: <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a> #SmallBizChat
LifeTuner:	RT @CathyWebSavvyPR: NOW on #Smallbizchat 8 pm ET @KevinKnebl, Effective Networking Online and Off Join us: <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a> #SmallBizChat
simpleelovlee:	@CathyWebSavvyPR thanks for the invite to participate in #smallbizchat
CathyWebSavvyPR:	Our guest's tweets are being held hostage by twitter search - I'llbe RTing them via @smallbizchat so they show here! #SmallBizChat
CathyWebSavvyPR:	welcome to the chat! @LifeTuner: @simpleelovlee #SmallBizChat
CathyWebSavvyPR:	Q1: WHAT IS NETWORKING? #SmallBizChat
SoniaSchenker:	rt @kevinknebl:Thanks for having me, Cathy! It's an honor to be here. #smallbizchat

SoniaSchenker:	rt @kevinknebl: A1a Networking is the cultivation of mutually-beneficial, give-and-take, win-win relationships. #smallbizchat
anniesgoathill:	Q1 Making an appearance, getting yourself and your name out there. #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A1b schmoozing or throwing biz cards. It?s taking a sincere interest- helping others grow their networks/biz #SmallBizChat
smallbizlady:	Now 'til 9p ET @CathyWebSavvyPR hosts #Smallbizchat: @kevinknebl talks networking 2 grow yr small biz. Tweetgrid <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a>
ArtseyC:	@cathywebsavvypr Hi, Cathy. I'm here for just a bit, but looking forward to it. #smartminds #SmallBizChat
JackieB3:	Finally made it back to #smallbizchat ...jumping in! :)
SoniaSchenker:	Hey @twitter - are you on vacation? What's up w/this slowness? #smallbizchat
Mod_Mary:	Wanted to see what was going on at #smallbizchat
SoniaSchenker:	RT @kevinknebl: A1c All things being equal, people do business with and refer business to people they know, like and trust. #smallbizchat
CathyWebSavvyPR:	@SoniaSchenker with crazy news day #discovery hostage %26 twitter in general it's SLOW - bear with us #SmallBizChat
anniesgoathill:	I think many people confuse marketing with networking. #SmallBizChat
SoniaSchenker:	@JackieB3 @Mod_Mary Thanks for joining. Twitter slow tonight, but we're still chatting up a storm. #smallbizchat
CathyWebSavvyPR:	RT @KevinKnebl A1c All things being equal, people do business w/ and refer biz to people they know, like and trust #SmallBizChat
Mod_Mary:	@anniesgoathill How so? #smallbizchat
CathyWebSavvyPR:	RT @anniesgoathill: I think many people confuse marketing with networking. #SmallBizChat
SoniaSchenker:	good point RT @anniesgoathill: I think many people confuse marketing with networking. #smallbizchat
danperezfilms:	Yup, that's about right. RT @kevinknebl: People do business with and refer business to people they know, like and trust. #smallbizchat
CathyWebSavvyPR:	@ArtseyC thanks for stopping by #SmallBizChat
NMNewMedia:	@CathyWebSavvyPR thought I'd join here, found out about it from Cathy via #journchat #SmallBizChat
ActorsatWork:	RT @danperezfilms: Yup, that's about right. RT @kevinknebl: People do business with and refer business to people they know, like and trust. #smallbizchat
JackieB3:	Q1:Networking-encouraging relationships among groups/individuals/companies to strengthen each others awareness & understanding #smallbizchat
SoniaSchenker:	@ActorsatWork glad you and @danperezfilms could join us tonight on #smallbizchat
CathyWebSavvyPR:	please bear with us - twitter is not showing our guest @kevinknebl's tweets - I'm Rting his asnwrs so they show here #SmallBizChat
CathyWebSavvyPR:	Q2: HOW CAN WE NETWORK MORE EFFECTIVELY? #SmallBizChat
JackieB3:	Well said! RT @kevinknebl: People do business with and refer business to people they know, like and trust. #smallbizchat

BurgessCT:	Agree - trust proceeds sales - networks enhance opportunities to market (when appropriate). #smallbizchat
Mod_Mary:	RT @anniesgoathill: I think many people confuse marketing with networking. *How so?* #smallbizchat
CathyWebSavvyPR:	RT @KevinKnebl A2a: Have a strategy B4 networking. Seek out Centers of Influence; seek to add value to them #SmallBizChat
rocksteadyb:	RT @CathyWebSavvyPR: Q1: WHAT IS NETWORKING? #SmallBizChat
SoniaSchenker:	rt @kevinknebl A2b Decide in advance who your networking prospects r + connect w/people in professions complementary to yours #smallbizchat
CathyWebSavvyPR:	RT @KevinKnebl A2b Decide in advance who yr networking prospects are; connect w/ people in professions complementary 2 yrs #SmallBizChat
CathyWebSavvyPR:	RT @kevinknebl: @anniesgoathill I would agree with you Annie. #SmallBizChat
JackieB3:	Q2: Genuinely get to know someone and their company/brand - only then can you both be effective in biz together #smallbizchat
rocksteadyb:	RT @CathyWebSavvyPR: RT @KevinKnebl A1b schmoozing or throwing biz cards. It?s taking a sincere interest- helping others grow their networks/biz #SmallBizChat
rocksteadyb:	RT @smallbizlady: Now 'til 9p ET @CathyWebSavvyPR hosts #Smallbizchat: @kevinknebl talks networking 2 grow yr small biz. Tweetgrid <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a>
SoniaSchenker:	rt @kevinknebl: A2c Be pleasant + approachable. You r there to work; to build + increase ur contact list which leads 2 biz #smallbizchat
CathyWebSavvyPR:	@SoniaSchenker Please RT the questions - as the center column is freezing up to! (q2 is currnt) # SmallBizChat
CathyWebSavvyPR:	@NMNewMedia @rocksteadyb welcome to the chat!! #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A2c Be pleasant/approachable. You are there 2 work; 2 build and increase yr contact list which leads 2 biz #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A3d Have fun, be confident and smile. Introduce yrself to people you don?t know #SmallBizChat
CathyWebSavvyPR:	Q3: WHAT THINGS CAN YOU DO TO SET YOURSELF APART FROM THE MASSES? #SmallBizChat
NMNewMedia:	@CathyWebSavvyPR thanks! Transitioning from corporate day job to self employed startup. #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A3a Develop great listening skills. Focus the majority of the conversation on the other person #SmallBizChat
rocksteadyb:	RT @CathyWebSavvyPR: RT @KevinKnebl A3d Have fun, be confident and smile. Introduce yrself to people you don?t know #SmallBizChat
rocksteadyb:	RT @CathyWebSavvyPR: RT @KevinKnebl A3a Develop great listening skills. Focus the majority of the conversation on the other person #SmallBizChat
SoniaSchenker:	You came to the right place! RT @NMNewMedia: @CathyWebSavvyPR thanks! Transitioning from corp day job to self employed startup #smallbizchat
NMNewMedia:	A3 find a niche segment or market, go after that #SmallBizChat

CathyWebSavvyPR:	A3 - set yourself apart from others by truly connecting w ppl when you network. listen #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A3d Million dollar question: ?How can I know if someone I?m speaking to is a good prospect for you?? #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A3e Follow up with a hand-written thank you card. Refer business to others #SmallBizChat
amfunderburk1:	Bouncing between two chats tonight! :) #smallbizchat
JackieB3:	q3 - Be genuine, be open minded and be confident. You wont get far standing in the corner. #smallbizchat
amfunderburk1:	Hi everyone! Ashley, #PR student at @WCU! Hope everyone is having a great night! #smallbizchat
CathyWebSavvyPR:	How to participate in #SmallBizChat <a href="http://bit.ly/S797e">http://bit.ly/S797e</a> ; tonight's tweetgrid: <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a>
SoniaSchenker:	RT @kevinknebl: A3d Million dollar question: ?How can I know if someone I?m speaking to is a good prospect for you?? #SmallBizChat
LoisMarketing:	@CathyWebSavvyPR Thank you! Here I am! Sorry everyone for joining late #SmallBizChat
CathyWebSavvyPR:	NOW 8p ET #SmallBizChat @KevinKnebl, Effective Networking Online and Off. Join us: <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a>
amfunderburk1:	Q3- Be unique! Don't "follow the crowd" just to fit in. Try something new! #smallbizchat
smallbizlady:	NOW 8p ET #SmallBizChat @KevinKnebl, Effective Networking Online and Off. Join us: <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a> @cathywebsavvypr is hosting
amfunderburk1:	RT @JackieB3: q3 - Be genuine, be open minded and be confident. You wont get far standing in the corner. #smallbizchat
ArtseyC:	RT @CathyWebSavvyPR: RT @KevinKnebl A3a Develop great listening skills. Focus the majority of the conversation on the other person #SmallBizChat
CathyWebSavvyPR:	Q4: IS THERE AN ETIQUETTE TO SUCCESSFUL NETWORKING? #SmallBizChat
CathyWebSavvyPR:	For even more great content join the #Smallbizchat Linkedin group! <a href="http://bit.ly/smallbizchatonlinkedin">http://bit.ly/smallbizchatonlinkedin</a> #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A4a Yes, when U give something 2 or do something 4 someone, do not ask 4/ expect an immed. repayment #SmallBizChat
ArtseyC:	Q3. Don't look to fill my need, but find out other's needs, introduce them to who can help. Both will remember that. #SmallBizChat
Noireboss1:	RT @JackieB3: Well said! RT @kevinknebl: People do business with and refer business to people they know, like and trust. #smallbizchat
mm98273:	RT @BurgessCT: Agree - trust proceeds sales - networks enhance opportunities to market (when appropriate). #smallbizchat
mobientusiast:	@CathyWebSavvyPR is it time for #SmallBizChat?
LoisMarketing:	@amfunderburk1 That's right! Nice to see you! #SmallBizChat
BabbaCo:	@CathyWebSavvyPR Q4: Absolutely! Don't just think about yourself. Think first how you can help the other person. #SmallBizChat

CathyWebSavvyPR:	Please follw out guest @kevinknebl - his tweets are not shoing in search - but they are on Twitter - give him som SBChat luv #SmallBizChat
amfunderburk1:	@LoisMarketing Nice seeing you as well! Hope you are having an awesome week! :) #smallbizchat
CathyWebSavvyPR:	RT @BabbaCo: Q4: Absolutely! Don't just think about yourself. Think first how you can help the other person. #SmallBizChat
amfunderburk1:	RT @BabbaCo: @CathyWebSavvyPR Q4: Absolutely! Don't just think about yourself. Think first how you can help the other person. #smallbizchat
CathyWebSavvyPR:	RT @KevinKnebl A4b Make sure that U respect pple?s time. If U promise something, make sure you follow through on yr promise #SmallBizChat
amfunderburk1:	@BabbaCo Couldn't agree more! cc: @CathyWebSavvyPR #smallbizchat
CathyWebSavvyPR:	RT @KevinKnebl A4c Treat all referred prospects with the best of care and service. Remember that little things mean a lot #SmallBizChat
danperezfilms:	People introduce their friends to their other friends so after a while, guess what? You've got a nice network of friends. #smallbizchat
CathyWebSavvyPR:	@mobientusiast yes - #smallbizchat is in full swing - w @kevinknebl networking <a href="http://is.gd/eQd2e">http://is.gd/eQd2e</a> #SmallBizChat
CathyWebSavvyPR:	Q5: WHAT SOCIAL NETWORKING SITES ARE GOOD FOR NETWORKING? #SmallBizChat
yayayarndiva:	RT @SmallBizLady: NOW 8p ET #SmallBizChat @KevinKnebl, Effective Networking Online and Off. Join us: <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a>
CathyWebSavvyPR:	RT @danperezfilms: People introduce their friends 2their other friends so after a while.. You've got a nice network of friends #SmallBizChat
twowomenandahoe:	RT @danperezfilms: Ppl introduce their friends 2 their other friends so after a while, guess what? You've got a nice network. #smallbizchat
LifeTuner:	RT @CathyWebSavvyPR: Q5: WHAT SOCIAL NETWORKING SITES ARE GOOD FOR NETWORKING? #SmallBizChat
CathyWebSavvyPR:	@yayayarndiva welcome %26 thanks for RT #SmallBizChat
amfunderburk1:	Q5- #Twitter! I have met so many great pros and students through Twitter and I have built a network that way. #smallbizchat
CathyWebSavvyPR:	RT: @KevinKnebl A5a 75 million%2B people use LinkedIn 2 increase their visibility, showcase credibility and grow revenues #SmallBizChat
CathyWebSavvyPR:	@MonsieurObscure welcome! #SmallBizChat
SoniaSchenker:	RT @kevinknebl: A4c Treat all referred prospects with the best of care and service. Remember that little things mean a lot. #SmallBizChat
LifeTuner:	@CathyWebSavvyPR Depends on the goal, purpose and industry of your business #SmallBizChat
amfunderburk1:	Q5- Another great one is #LinkedIn. #smallbizchat
CathyWebSavvyPR:	RT @DCeventjunkie: Depends on the goal, purpose and industry of your business -[agreed!] #SmallBizChat

danperezfilms:	No selling. Get to know people & what they do. RT @CathyWebSavvyPR: Q4: IS THERE AN ETIQUETTE TO SUCCESSFUL NETWORKING? #SmallBizChat
CathyWebSavvyPR:	RT: @KevinKnebl A5b LinkedIn is the premier biz ntrking site. avg LI user is 41 yrs old w/ an average anl income of \$109k #SmallBizChat
CathyWebSavvyPR:	RT: @KevinKnebl A5d With laser-like precision you can identify people and resources by targeting keywords on Twitter #SmallBizChat
danperezfilms:	When u get 2 know people & what they do, u may be able oneday 2 connect them w someone else. That's what a REAL networker does #smallbizchat
twowomenandahoe:	@CathyWebSavvyPR A5d With laser-like precision you can identify people and resources by targeting keywords on Twitter #SmallBizChat
JackieB3:	Q5 - meetup.com, LinkedIn, Foursquare, ....I recommend joining your local Social Media Club! ...oh & Twitter of course #smallbizchat
LTreu:	RT @danperezfilms: No selling. Get to know people & what they do. RT @CathyWebSavvyPR: Q4: IS THERE AN ETIQUETTE TO SUCCESSFUL NETWORKING? #SmallBizChat
CathyWebSavvyPR:	RT @danperezfilms: No selling. Get to know people %26 what they do. RT @CathyWebSavvyPR Q4 IS THERE ETIQUETTE 2 SUCL NTRWRKING? #SmallBizChat
danperezfilms:	@BabbaCo Or rather, who you can connect the other person with... #smallbizchat
CathyWebSavvyPR:	@Smallbizlady's latest blog post- Could a mastermind group help your small busines <a href="http://bit.ly/bT956s">http://bit.ly/bT956s</a> #SmallBizChat
arborandvine:	RT @twowomenandahoe: RT @danperezfilms: Ppl introduce their friends 2 their other friends so after a while, guess what? You've got a nice network. #smallbizchat
cidamedeiros:	RT @yayayarndiva: RT @SmallBizLady: NOW 8p ET #SmallBizChat @KevinKnebl, Effective Networking Online and Off. Join us: <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a>
LoisMarketing:	#SmallBizChat Q5 I've found Twitter amazing for networking. Secret: be authentic, share helpful information, introduce others
SoniaSchenker:	RT @CathyWebSavvyPR: @Smallbizlady latest blog post- Could a mastermind group help ur small biz? <a href="http://bit.ly/bT956s">http://bit.ly/bT956s</a> #SmallBizChat
amfunderburk1:	@JackieB3 I have never heard of meetup.com. I will have to check it out! #smallbizchat
JackieB3:	q5 - Meetup.com has a meetup FOR EVERYTHING!! If you have ever wanted to do it or try it...someone has a meetup for it! ha! #smallbizchat
danperezfilms:	@CathyWebSavvyPR Or with whom you can connect the other person. Superstar networkers are connectors. #smallbizchat
smallbizlady:	NOW 'til 9 pm ET #SmallBizChat @KevinKnebl, Effective Networking Online and Off. Join us: <a href="http://is.gd/ePmxB">http://is.gd/ePmxB</a> @cathywebsavvypr hosting

amfunderburk1:	RT @LoisMarketing: #SmallBizChat Q5 I've found Twitter amazing for networking. Secret: be authentic, share helpful information, introduce others
LoisMarketing:	#SmallBizChat Q5 Approach social media the same as in-person networking: "How can I help you?" rather than "How can you help me?" :)
CathyWebSavvyPR:	@amfunderburk1 meetup.com is often for personal stuff - btu also used 4 biz. its' were tweetups got their name #SmallBizChat
CathyWebSavvyPR:	Q6: HOW DOES SOCIAL NETWORKING INTEGRATE WITH TRADITIONAL NETWORKING? #SmallBizChat
amfunderburk1:	@LoisMarketing I agree, be authentic! #smallbizchat
amfunderburk1:	RT @LoisMarketing: #SmallBizChat Q5 Approach social media the same as in-person networking: "How can I help you?" rather than "How can you help me?" :)
CathyWebSavvyPR:	RT @LoisMarketing: Q5 Approach social media same as in-person networking: "How can I help you?" not "How can you help me?" :) #SmallBizChat
twowomenandahoe:	RT @LoisMarketing: #SmallBizChat I've found Twitter amazing 4 networking. Secret: Be authentic, share helpful information, introduce others
CathyWebSavvyPR:	RT @KevinKnebl A6a Social Networking is a great addition 2 trad'l networking. Not an ?either/or?, but an ?and? #SmallBizChat
JackieB3:	@amfunderburk1 yay :) meetup.com gr8 for networking or even just finding a running group in your area & everything in between #smallbizchat
mentormarketing:	RT @LoisMarketing: #SmallBizChat Q5 Approach social media the same as in-person networking How can I help you? vs. How can you help me?
danperezfilms:	@MonsieurObscure Even on The Cloud of Unknowing, yes? #smallbizchat
CathyWebSavvyPR:	sorry 4 massive \$ of tweets - but I have 2 RT our guest's tweets - not shoing in search/tweetgrid - thx 4 understanding peeps #SmallBizChat
ArtseyC:	Q6: Multiplies efforts exponentially; much more potential reach in less time. #SmallBizChat
CathyWebSavvyPR:	RT @JackieB3 meetup.com gr8 for networking or even finding a running grp in your area %26 everything in between #smallbizchat #SmallBizChat
CathyWebSavvyPR:	RT @ArtseyC: Q6: Multiplies efforts exponentially; much more potential reach in less time. #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A6b Thru the effective use of SM U can ID w/ great precision pple %26 organizations you want 2 connect w/ #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A6c You can learn about people %26 therefore accelerate yr rapport building w/ yr new networking partners #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A6d When used strategically, Social Networking can greatly enhance your offline networking efforts #SmallBizChat

JackieB3:	q6 - Use social media as a second connection for new contacts. Leave event, tweet "great meeting @ _____ & @ _____ tonight " #smallbizchat
CathyWebSavvyPR:	A6 offline (IRL) networking can dovetails with social networking - I've met peeps online, then off, then as biz prtners! #SmallBizChat
CathyWebSavvyPR:	If you know a small biz owner who could use some advice tell them to follow @ SmallBizChat and join us on Wed 8-9 ET #SmallBizChat
CathyWebSavvyPR:	Q7: HOW WOULD YOU START BUILDING YOUR SOCIAL NETWORK? #SmallBizChat
LifeTuner:	RT @CathyWebSavvyPR: Q7: HOW WOULD YOU START BUILDING YOUR SOCIAL NETWORK? #SmallBizChat
CathyWebSavvyPR:	If I tweet tooften tonight -(and get put in twitter jail) I'll jump back in from my other acct - @ ChatHelp #SmallBizChat
CathyWebSavvyPR:	RT: @KevinKnebl A7a When you meet people ask them if they are on LinkedIn, Facebook and Twitter. #SmallBizChat
LoisMarketing:	#SmallBizChat Q5 and Q6 Consider connecting with others who share your interests, non-business. Get to know personally, allow biz to happen
CathyWebSavvyPR:	RT: @KevinKnebl A7b If so, get their contact information and connect w/ them on those platforms. #SmallBizChat
danperezfilms:	@CathyWebSavvyPR Online networking is about the same things as IRL networking: develop friendships. #SmallBizChat
CathyWebSavvyPR:	RT: @KevinKnebl A7c You may want to put links to your Social Networking profiles in yr email signature. #SmallBizChat
CathyWebSavvyPR:	RT: @KevinKnebl A7d You may also want to put the links 2 the websites on yr biz cards. Make it easy 4 people 2 find you. #SmallBizChat
CathyWebSavvyPR:	RT @danperezfilms: @CathyWebSavvyPR Online networking is about the same things as IRL networking: develop friendships. #SmallBizChat
JackieB3:	Q7 - Get out there: Twitter, Meetup.com, Social Media Club & Small Biz events -- bring your biz cards and a smile!! :) #smallbizchat
amfunderburk1:	@JackieB3 Why have I NEVER heard about this website! Definitely checking meetup.com out tonight! :) #smallbizchat
LifeTuner:	@CathyWebSavvyPR Listen; engage w/o intent; give more than you intend to receive; always reply, acknowledge & return the favor #SmallBizChat
GreenSoil:	RT @CathyWebSavvyPR: RT @danperezfilms: @CathyWebSavvyPR Online networking is about the same things as IRL networking: develop friendships. #SmallBizChat
LoisMarketing:	#SmallBizChat Perhaps same applies to Q7: Start by connecting with shared interest or hobby, everyone more relaxed, more "real" connections
CathyWebSavvyPR:	A7 start w/IDing your arudience, and where they hang out - connect with that site 1st - w targeted content #SmallBizChat
CathyWebSavvyPR:	RT @LifeTuner: Listen; engage w/o intent; give more than you intend 2 receive; always reply, acknowledge %26 return the favor #SmallBizChat
sistermary:	@CathyWebSavvyPR @KevinKnebl or tell them where they can find you by making SM info is on cards for example #SmallBizChat

SoniaSchenker:	RT @CathyWebSavvyPR: A7 start w/IDing your arudience, + where they hang out - connect with that site 1st - w targeted content #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A7e In a more %26 more interconnected wrld it doesn?t serve u 2 B in the Witness Relocation Progr. Be findable #SmallBizChat
amfunderburk1:	Q7- Hashtags on #Twitter are awesome for building your social network! You can reach people with similar interest fast. #smallbizchat
CathyWebSavvyPR:	RT @sistermary or tell them where they can find you by making SM info is on cards for example #SmallBizChat
amfunderburk1:	RT @JackieB3: Q7 - Get out there: Twitter, Meetup.com, Social Media Club & Small Biz events -- bring your biz cards and a smile!! :) #smallbizchat
CathyWebSavvyPR:	Q8: WHERE WOULD BE A GOOD PLACE TO START NETWORKING FOR PEOPLE NEW TO NETWORKING? #SmallBizChat
danperezfilms:	Give me 100 online friends & I'll "out-influence" any Joe Blow with 10,000 disengaged followers. 'Forward, the Light Brigade!' #smallbizchat
CathyWebSavvyPR:	For tips on #smallbiz success subscribe to Melinda Emerson?s blog at <a href="http://bit.ly/3x5Gm2">http://bit.ly/3x5Gm2</a> <a href="http://www.succeedasyourownboss.com/">http://www.succeedasyourownboss.com/</a> #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A8a There are many networking organizations where people can start their networking efforts #SmallBizChat
amfunderburk1:	Q8- Networking events! Conferences are a great way to do this. #SM is another great way to get started. Just jump in! #smallbizchat
SoniaSchenker:	RT @kevinknebl: A7e In a more + more interconnected world it doesn?t serve u 2 be in Witness Relocation Program. Be findable. #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A8b BNI Int'l is the largest networking org in the world w/ chapters in most major cities in the USA #SmallBizChat
LifeTuner:	RT @CathyWebSavvyPR: Q8: WHERE WOULD BE A GOOD PLACE TO START NETWORKING FOR PEOPLE NEW TO NETWORKING? #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A8b BNI Int'l is the largest networking org in the world w/ chapters in most major cities in USA #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A8c Look in your local newspaper?s biz section 4 local weekly networking events # SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A8d Attend a lot of events and determine which may feel right to you and yr personality style #SmallBizChat
sistermary:	@CathyWebSavvyPR: Q8: Social Media Club local chapters; Toastmasters; alumni group; fun tweetups #SmallBizChat
twowomenandahoe:	@CathyWebSavvyPR Local Chamber. #smallbizchat
amfunderburk1:	RT @sistermary: @CathyWebSavvyPR: Q8: Social Media Club local chapters; Toastmasters; alumni group; fun tweetups #SmallBizChat

LifeTuner:	@CathyWebSavvyPR Ppl talk/more open on Twitter, great starting place. But must take it offline to grow relationships if poss #SmallBizChat
CathyWebSavvyPR:	RT @sistermary Q8: Social Media Club local chapters; Toastmasters; alumni group; fun tweetups [good answer] #SmallBizChat
JackieB3:	Q8 - If you are new - Join Twitter & search your local business and social media clubs for events. #smallbizchat
CathyWebSavvyPR:	RT @twowomenandahoe: Local Chamber. start networking #SmallBizChat
CathyWebSavvyPR:	RT @LifeTuner: Ppl talk/more open on Twitter, great starting place. But must take it offline to grow relationships if poss #SmallBizChat
lr3031:	@TWOwomenANDaHOE @CathyWebSavvyPR Local Chamber. #smallbizchat
CathyWebSavvyPR:	Q9 WHAT ARE SOME NETWORKING MISTAKES TO AVOID? #SmallBizChat
cpembleton:	RT @JackieB3: Q8 - If you are new - Join Twitter & search your local business and social media clubs for events. #smallbizchat
CathyWebSavvyPR:	@lr3031 welcome #SmallBizChat
LoisMarketing:	#SmallBizChat Q8 Business or merchants associations in your community, tend to be smaller and more comfortable settings for "first-timers"
SoniaSchenker:	RT @CathyWebSavvyPR: Q9 WHAT ARE SOME NETWORKING MISTAKES TO AVOID? #SmallBizChat
JackieB3:	@amfunderburk1 yeah & if your area doesn't have a SM Club ...you could start one! ;) #smallbizchat cc: @smcofcv
CathyWebSavvyPR:	@amfunderburk1 <a href="http://podcamp.com/">http://podcamp.com/</a> lk 4 yr area @podcampphilly here - if yr biz connectss w/ social media bloggign etc #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A9a Don?t be ?that guy.? That guy could be a stalker. The 1 who hangs onto U as y?re trying to meet new pple #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A9b Don?t be the person who never stops talking about themselves and their biz #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A9c Don?t just hang around pple whom U already know and feel comfortable w/. Reach out - meet new pple #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A9d Say hi 2 people U know; spend the majority of yr time meeting NEW pple and learning about them; their biz #SmallBizChat
CathyWebSavvyPR:	A blog post with a more detailed Q %26 A with our guest comes out on Thursdays on @ Smallbizlady?s blog: <a href="http://bit.ly/3x5Gm2">http://bit.ly/3x5Gm2</a> #SmallBizChat
JackieB3:	q9 - Avoid: Coming across as uninterested (everyone's story is important). Don't be "to busy" to b @ the event when u R there! #smallbizchat
WaynesBNP:	Maybe I should join this #smallbizchat. How are you guys?
amfunderburk1:	@JackieB3 If my area doesn't, which that is a HUGE possibility, I should! :) #smallbizchat cc: @smcofcv
CathyWebSavvyPR:	Q10: ANY LAST THOUGHTS ON HOW TO NETWORK EFFECTIVELY? #SmallBizChat

LoisMarketing:	Very good advice from @KevinKnebl -- Don't let someone "trap" you in endless convo, keep you from meeting others #SmallBizChat
sistermary:	@amfunderburk1 Social Media Clubs are international @CathyWebSavvyPR #smallbizchat
numbercrunchers:	RT @kevinknebl: A3c ?What do you enjoy most about your profession? What separates you & your company from the competition?? #SmallBizChat
amfunderburk1:	@WaynesBNP Umm, yes you should definitely join! Thanks for the RT by the way ;) #smallbizchat
CathyWebSavvyPR:	@WaynesBNP welcoem - we're winding up the chat - just sent out last question #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A10a Remember- networking is primarily about building relationships. Think relationally - not transactionally #SmallBizChat
JackieB3:	@WaynesBNP Welcome to #smallbizchat -- We are great! How are you? ...Topic tonight is Networking.
CathyWebSavvyPR:	RT @KevinKnebl A10b Pple are not commodities but many folk's actions wd show that they think other's are commodities #SmallBizChat
amfunderburk1:	@CathyWebSavvyPR Thanks for sharing that website! Hopefully there are some in my area! cc: @sistermary #smallbizchat
CathyWebSavvyPR:	RT @sistermary: Social Media Clubs are international [is ther a url?] #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A10c You?re networking with people not companies. Little things mean a lot #SmallBizChat
CathyWebSavvyPR:	RT @KevinKnebl A10d Learn as much as you can about people, their biz; then stay in contact w/ them in a non-intrusive way #SmallBizChat
amfunderburk1:	Q10- Don't be afraid to get your name out there! Meet people, you never know how they may help you. Never push someone away. #smallbizchat
twowomenandahoe:	@CathyWebSavvyPR @KevinKnebl Great info tonight! Thanks! #smallbizchat
TheStylishChick:	Q9- Always making it about you...and not engaging the other person! #smallbizchat
JackieB3:	10 - Take ANY opportunity to meet new people. Your neighborhood block party might seem unimportant but you never know! #smallbizchat
CathyWebSavvyPR:	RT @KevinKnebl A10e What we do speaks so loud that what we say others cannot hear. Pay attention to pple #SmallBizChat
danperezfilms:	@CathyWebSavvyPR A8: Want a unique networking opportunity? Volunteer at a local nonprofit who's mission is close to your heart #SmallBizChat
sistermary:	#SmallBizChat If you search "tweetup" on Twitter or on TwitVite you can find gatherings near you. I have 100 new contacts!
anniesgoathill:	Q9 Should promote positive attitude. Sour does not attract. #SmallBizChat
twowomenandahoe:	@lr3031 Thanks for the shout out! #smallbizchat
CathyWebSavvyPR:	RT @KevinKnebl A10f Be someone that people see value in because you see value in them [YES!] #SmallBizChat

LoisMarketing:	#SmallBizChat Q10 Take the initiative to follow up and schedule one-to-one meetings with contacts; don't wait for them to contact you!
CathyWebSavvyPR:	RT @KevinKnebl A10g All things being equal, people do biz w/ and refer biz to people they know, like/trust. Be that person #SmallBizChat
ArtseyC:	Look for biz, clubs & associations related to your niche. RT @JackieB3: Q8 ..search your local business & clubs for events. #smallbizchat
amfunderburk1:	RT @CathyWebSavvyPR: RT @KevinKnebl A10c You're networking with people not companies. Little things mean a lot #SmallBizChat
mentormarketing:	My #1 networking tip is to have your practiced answer to the Q "So What Do You Do?" and a Follow up conversation starter. #SmallBizChat
twowomenandahoe:	@JackieB3 So true! Thanks! #smallbizchat
CathyWebSavvyPR:	Next week on #SmallBizChat 9/8 8-9pm ET @kindracotton talks about How to write a marketing plan
WaynesBNP:	Networking: 1. Participate in Twitter Chats, 2. Join LinkedIN groups, 3. Visit blogs, 4. Join a community. 5. Profit #smallbizchat
CathyWebSavvyPR:	Roll call, who's on @Smallbizchat tonight? Give me your best 140-character commercial. #SmallBizChat
sistermary:	<a href="http://socialmediacub.org/">http://socialmediacub.org/</a> RT @CathyWebSavvyPR: RT @sistermary: Social Media Clubs are international [is ther a url?] #SmallBizChat
amfunderburk1:	@KevinKnebl Little things really do mean a lot! #smallbizchat
JasmineBrooks1:	So #smallbizchat meets Wednesdays at 8? For next time...
amfunderburk1:	RT @WaynesBNP: Networking: 1. Participate in Twitter Chats, 2. Join LinkedIN groups, 3. Visit blogs, 4. Join a community. 5. Profit #smallbizchat
CathyWebSavvyPR:	RT @mentormarketing: My #1 networking tip is to have yr practiced ans 2 the Q "So What Do U Do?" and a Follow up convo starter #SmallBizChat
CathyWebSavvyPR:	RT @sistermary: <a href="http://socialmediacub.org/">http://socialmediacub.org/</a> RT Social Media Clubs are international [is ther a url?] #SmallBizChat
ArtseyC:	Y, think twice. RT @amfunderburk1: Q9- Online etiquette! Don't post things that make YOU look bad on #Twitter, #FB, etc... #smallbizchat
SoniaSchenker:	@YourJobMyOffice Top level virtual assistant 2 high energy entrepreneurs. Organized   productive   detail stickler   mom #SmallBizChat
twowomenandahoe:	@JasmineBrooks1 Great info here on Wednesday evening at 8:00 p.m. #smallbizchat
CathyWebSavvyPR:	RT @WaynesBNP Networking: 1 Participate in Twitter Chats, 2 Join LinkedIN groups, 3 Visit blogs, 4 Join a community. 5 Profit #SmallBizChat
aussiechic:	RT @CathyWebSavvyPR: RT: @KevinKnebl A5a 75 million%2B people use LinkedIn 2 increase their visibility, showcase credibility and grow revenues #SmallBizChat
WaynesBNP:	Thanks for the warm welcome. @amfunderburk1 @CathyWebSavvyPR @JackieB3 #SmallBizChat

<b>3hatscomm:</b>	RT @danperezfilms: Give me 100 online friends & I'll "out-influence" any Joe Blow with 10K disengaged followers. #smallbizchat
<b>twowomenandahoe:</b>	@YourJobMyOffice Top level virtual assistant 2 high energy entrepreneurs. Organized   productive   detail stickler   mom #SmallBizChat
<b>mentormarketing:</b>	Pitch: Need Personal Attention? Jump-start your online business? We work with you 1on1 <a href="http://bit.ly/eMentorMrktg">http://bit.ly/eMentorMrktg</a> #SmallBizChat
<b>NMNewMedia:</b>	@CathyWebSavvyPR rollcall: online newsroom webeditor starting new SM/PR consulting firm.Specialty helping Muslim institutions #SmallBizChat
<b>amfunderburk1:</b>	@ArtseyC Yes, always think twice before you post something. Once it's out there you can't take it back. #smallbizchat
<b>CathyWebSavvyPR:</b>	RT @SoniaSchenker @YourJobMyOffice Top lev virtual assist. 2 high energy entreprs. Organized, productive, detail stickler, mom #SmallBizChat
<b>amfunderburk1:</b>	No problem! :) RT @WaynesBNP: Thanks for the warm welcome. @amfunderburk1 @CathyWebSavvyPR @JackieB3 #SmallBizChat
<b>CathyWebSavvyPR:</b>	Thanks to our guest @KevinKnebl, Effective Networking Online and Off, info: <a href="http://www.kevinknebl.com/">http://www.kevinknebl.com/</a> #SmallBizChat
<b>JackieB3:</b>	Jackie: I live sports PR, I love event mgmt & I play SM pro...& sometimes I pretend I'm good at baking. Jack-of-all-trades. #smallbizchat
<b>SoniaSchenker:</b>	@JasmineBrooks1 Yes, Weds 8pm et. Follow @smallbizchat or "like" on fb <a href="http://facebook.com/smallbizchat">http://facebook.com/smallbizchat</a> #SmallBizChat
<b>CathyWebSavvyPR:</b>	Next Wed. on #SmallBizChat 9/8 8-9pm ET @kindracotton talks about How to write a marketing plan
<b>SoniaSchenker:</b>	RT @CathyWebSavvyPR: Thanks to our guest @KevinKnebl, Effective Networking Online and Off, info: <a href="http://www.kevinknebl.com/">http://www.kevinknebl.com/</a> #SmallBizChat
<b>CarissaRogers:</b>	@CathyWebSavvyPR of course m'dear! #smallbizchat
<b>JackieB3:</b>	@WaynesBNP Thanks for jumping in! Hope to see you next week! #smallbizchat
<b>ExtremelyAvg:</b>	RT @3hatscomm: RT @danperezfilms: Give me 100 online friends & I'll "out-influence" any Joe Blow with 10K disengaged followers. #smallbizchat
<b>CathyWebSavvyPR:</b>	The focus on #Smallbizchat is to end small business failure by helping you succeed as your own boss. Transcript out soon... #SmallBizChat
<b>CathyWebSavvyPR:</b>	If you found this interview helpful, join us on Wednesdays 8-9p ET follow @ SmallBizChat on Twitter for info. #SmallBizChat
<b>danperezfilms:</b>	@WaynesBNP How about getting out from in front of the dang computer every now and then? #SmallBizChat