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CathyWebSavvyPR: RT [@LotusDev](#): A1 Use trusted advisers for your reality check [#SmallBizChat](#)

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mobienthusiast: RT [@outright](#): [@SmallBizLady](#) A2: Find customers. If you aren't getting paid, nothing else matters [#SmallBizChat](#) [#smallbizchat](#)

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wvpmc: Q2 define "start" = when are you actually in business - when you set up a formal structure, bank account, make first sale? [#smallbizchat](#)

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CathyWebSavvyPR: RT [@SmallBizLady](#) Q2: After you start your business. What's the next most important thing to do? [#SmallBizChat](#)

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karimacatherine: [@samthegirl2](#) : Awsome! Let's enjoy #. smallbizchat

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smallbizlady: Q3 You suggest that most Solopreneurs (one-person biz) set up as an LLC? Why - what are the advantages? [#SmallBizChat](#)

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CathyWebSavvyPR: [.@shonali](#) [@BlakeGroup](#): [@PaulVann](#): welcome to the chat [#SmallBizChat](#)

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JDEbberly: SmallBizChat is ALREADY moving at eye-popping speed! [#SmallBizChat](#)

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GetResults: [@smallbizlady](#) Q2 - I'm prejudiced but recommend - build your "here's how I do..." systems to free URself for sales [#smallbizchat](#)
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Qworky: RT [@ErikVonk](#): A1 Aspiring Entrepreneurs need 1st, a reality check, next validate the Concept or Idea, then Analysis & Prep [#SmallBizChat](#)
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MichaelWillett: RT [@CathyWebSavvyPR](#) RT [@ErikVonk](#) A1 Aspiring Entrepreneurs need 1st, reality check, validate Concept/Idea, then Analysis/Prep [#SmallBizChat](#)
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samthegirl2: [@yourjobmyoffice](#) ok thanks [#SmallBizChat](#)
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tachelledaniels: RT [@ErikVonk](#): A1 Aspiring Entrepreneurs need 1st, a reality check, next validate the Concept or Idea, then Analysis & Prep [#SmallBizChat](#)
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BlakeGroup: RT [@GetResults](#) A1 Do I love it? Can I make it? Can I sell it? Without 3 "Yes" answers just go to the beach. [#smallbizchat](#) LUV it!
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mobienthusiast: [@yourjobmyoffice](#) things are going pretty well. How about you? [#smallbizchat](#)
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lhkellett: [@wvpmc](#) [#SmallBizChat](#) Part time freelance - the best things of all!
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yourjobmyoffice: [@samthegirl2](#) Ah, never fear, we tweet a transcript later. Relax, you don't have 2 miss a word. [#smallbizchat](#)
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CathyWebSavvyPR: Sorry folks ctr column [@Tweetgrid](#) is acting up, look 4 [@smallbizlady](#)'s Qu & guest [@ErikVonk](#)'s answers on left [#SmallBizChat](#)
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smallbizlady: RT **@GetResults:** A1 - Do I love it? Can I make it? Can I sell it? - Without 3 "Yes" answers you should go to the beach. Agreed! **#SmallBizChat**
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CASUDI: A1: Proof the concept ~ does it work and WILL it sell ? **#smallbizchat**
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JDEbberly: RT **@ErikVonk:** A2 The 2Ps are key: preparation and planning. You need a solid infrastructure and appropriate support mechanism **#SmallBizChat**
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smallbizlady: RT **@outright:** **@smallbizlady** A1 Have a serious conversation w/ yourself. Be passionate @ yr livelihood. Self employment is hard **#SmallBizChat**
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GetResults: A1 - Do I love it? Can I make it? Can I sell it? - Without 3 "Yes" answers you should go to the beach. **#smallbizchat**
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Qworky: **#smallbizchat** couldn't be more welcoming! RT **@yourjobmyoffice:** popular place for newbies tonight. You're family as soon as u jump aboard.
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wvpmc: **@lhkellett** hi Lee - look forward to getting to know you - are you part time or freelancing currently? **#smallbizchat**
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karimacatherine: **@smallbizlady** : hello, are you referring to qualities ? **#smallbizchat**
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tachelledaniels: Q2: After you start your business. What's the next most important thing to do? **#SmallBizChat**
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JDEbberly: @lhkellett Welcome to SmallBizChat!! Glad you joined us tonight! :) #SmallBizChat

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samthegirl2: @yourjobmyoffice I'm trying not to be! This real time is hard for me to keep up with #SmallBizChat

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outright: @smallbizlady A1 Have a serious conversation with yourself. Be passionate about your livelihood. Self employment is hard #SmallBizChat

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yourjobmyoffice: @GetResults What he said... #smallbizchat

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smallbizlady: @PaulVann thanks you Paul. #SmallBizChat

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ErikVonk: A2 The 2Ps are key: preparation and planning. You need a solid infrastructure and an appropriate support mechanism #SmallBizChat

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shonali: @wvpmc Thanks so much! #smallbizchat

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smallbizlady: Q2: After you start your business. What's the next most important thing to do? #SmallBizChat

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shonali: Re: Q1, I'd say is what you're offering what people want. You could have a great idea, but it's useless if no one uses it. #smallbizchat

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GetResults: @JDEbberly good to see you, young man #smallbizchat

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PaulVann: @PaulVann supporting Smallbizlady #SmallBizChat

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yourjobmyoffice: @JohnFMoore Wow, this is a popular place for newbies tonight. You're family as soon as you jump aboard. #smallbizchat

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lhkellett: My first time here too! Will probably watch and learn for starters #SmallBizChat

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tachelledaniels: Come on over to #SmallBizChat It really is great! And extremely helpful. @SmallBizLady is the host.

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CathyWebSavvyPR: RT @JDEbberly: RT @smallbizlady: Q1 What are key considerations for an aspiring entrepreneur? #SmallBizChat

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JDEbberly: RT @ErikVonk: A1 Aspiring Entrepreneurs need 1st, a reality check, next validate the Concept or Idea, then Analysis & Prep #SmallBizChat

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CathyWebSavvyPR: welcome to the chat: @GetResults @mobienthusiast @karimacatherine @wvpmc (long time no see) @samthegirl2 #SmallBizChat

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wvpmc: @shonali wonderful to see you Shonali - welcome! #smallbizchat

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GetResults: [@karimacatherine](#) yes, a plan B is always a good back pocket tool [#smallbizchat](#)

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CathyWebSavvyPR: [@MichaelWillett](#) welcome to the chat - tweetgrid: link <http://is.gd/9i2Q0> (expand) or www.tweetchat.com [#SmallBizChat](#)

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SweetSoaps: RT [@smallbizlady](#): If you know a small business owner who could use some advice tell them to follow [@SmallBizChat](#) and join us on Wed 8-9 ET [#SmallBizChat](#)

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JDEbberly: RT [@smallbizlady](#): How to participate in [#SmallBizChat](#): <http://bit.ly/S797e> (expand)

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shonali: [@GetResults](#) [@ErikVonk](#) Doesn't it also depend on how much \$\$ you make or project? [#smallbizchat](#)

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JDEbberly: [@smallbizlady](#) So great to see you again!!! :) :) [#SmallBizChat](#)

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ErikVonk: [@wvpmc](#) correct [#SmallBizChat](#)

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CASUDI: [@wvpmc](#) It's really good to have a realistic time line for that first sale [#smallbizchat](#) & good evening.

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GetResults: [@ErikVonk](#) Yes, LLC is one option, so are a "C" corp, "S" corp, and limited partnerships - doesn't it depend on entity goals? [#smallbizchat](#)

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rosettathurman: Checking out the [#SmallBizChat](#) tonight - great info being shared right now!

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CathyWebSavvyPR: [@LotusDev](#) A2 - yes you always do some of this - but you can also partner with those with pros in that field too! [#SmallBizChat](#)

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smallbizlady: Welcome again to tonight's guest [@ErikVonk](#) How To Be in Business 4 Yrself, Not By Yrself [@Tweetgrid](#) link <http://is.gd/9i2Q0> (expand) [#SmallBizChat](#)

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smallbizlady: RT [@LotusDev](#): A2: Agreed You become a SALES and MARKETING person whether you like it or not [#SmallBizChat](#)

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JDEbberly: RT [@wvpmc](#): Q3 LLC structure varies from state to state - see what requirements, costs are for yours [#SmallBizChat](#)

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shonali: [@CathyWebSavvyPR](#) Thanks! [#smallbizchat](#)

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manifest_1: RT [@smallbizlady](#): RT [@CASUDI](#): A2: Create the business road map ~ planning & planning ~ make sure you have enough CASH [#SmallBizChat](#)
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tachelledaniels: This is True! This is True! RT [@outright](#): [@SmallBizLady](#) A2: Find customers. If you aren't getting paid, nothing else matters [#smallbizchat](#)
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mobienthusiast: [@ErikVonk](#) LLC also has fewer requirements, no annual mtg, minutes, etc. More streamlined. [#smallbizchat](#)
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shonali: [@lhkellett](#) Don't you think building relationships is crucial to that, though? ie PR, and that doesn't just mean publicity. [#smallbizchat](#)
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JDEbberly: RT [@CASUDI](#): A2: Create the business road map ~ planning & planning ~ make sure you have enough CASH (AMEN to THAT!!) [#SmallBizChat](#)
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BlakeGroup: A1 Must be passionate, well-organized, patient, accurate about details, visionary, willing to take out the trash! [#smallbizchat](#)
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LotusDev: A2: Agreed You become a SALES and MARKETING person whether



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lhkellett: After you start - market, market, market. You can't sell anything if no one knows you [#SmallBizChat](#)

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karimacatherine: Q1: stamina, toughness, determination, and passion. As well as a plan b [#smallbizchat](#)

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[ramonray](#): trusted advisers are so important #smallbizchat
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[MsQJ](#): RT [@MichaelWillett](#) - A1 Aspiring Entrepreneurs need 1st, reality check, validate Concept/Idea, then Analysis/Prep #SmallBizChat
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smallbizlady: [@Verillance](#) hello there [#SmallBizChat](#)
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JDEbberly: [@smallbizlady](#) A4 They fail because they have NO PLAN!!!!!!!!!!!!
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mobienthusiast: RT [@BlakeGroup](#): Love yr customers--treat them very well.
Easiest leads are from current happy clients/custs. [#smallbizchat](#)
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LotusDev: [.@BlakeGroup](#) A2 I disagree. You can outsource bookkeeping, etc.
Work ON your biz not in [#smallbizchat](#)
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CASUDI: [@BlakeGroup](#) YES, sales and Marketing never stops ~ more success =
more S&M [#smallbizchat](#)
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shonali: [@LotusDev](#) With all due respect, they're not. Sales/mktg are quite
different from PR which is @ relationships by definition. [#smallbizchat](#)
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businesses fail within the first year of operation [#SmallBizChat](#)
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lhkellett: A2: Oh, and ideas - always be searching for new, better, improved ways to
do things - learn from those you trust [#SmallBizChat](#)
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CathyWebSavvyPR: RT [@GetResults](#): [@ErikVonk](#) It's almost certainly the
easiest (both to establish & maintain), if solopreneur is end goal [#SmallBizChat](#)
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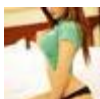
ErikVonk: A4 To support your core biz, you also need to master finance,tax,IT,legal,etc. That is tough and time consuming (111) [#SmallBizChat](#)

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karimacatherine: [@shonali](#) : building relationships is indeed paramount. Your network will help you [#smallbizchat](#)

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krazy_kell13244: I'm so weak on the finance side....in fact I dread it [#smallbizchat](#): I'm so weak on the finance side....in fact I ...

<http://bit.ly/9jXnnu> (expand)

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CathyWebSavvyPR: [@LotusDev](#) RIGHT ON ~ many new biz think "build it Great" and they will come [Thsi si sucha failing of so many biz [#SmallBizChat](#)

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yourjobmyoffice: great advice RT [@lhkellett](#): A2: look 4 great people when u need help - its about the people (assuming you have a good product) [#smallbizchat](#)

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ErikVonk: [@smallbizlady](#) No Biz size and structure solo preneurs should use LLC, aslways [#SmallBizChat](#)

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LotusDev: .[@CathyWebSavvyPR](#) True. It's your brand. you become the product even if it's Mary Kay or Med Devices. So you must understand [#smallbizchat](#)

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HarmonRay: I'm so weak on the finance side....in fact I dread it
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CathyWebSavvyPR: RT [@CASUDI](#): [@wvpmc](#) It's really good to have a realistic time line for that first sale [#smallbizchat](#) & good evening.
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CASUDI: Hooray [@LotusDev](#) RIGHT ON ~ many new biz think "build it Great" and they will come [#smallbizchat](#)

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lhkellett: A2: look for great people when you need help - it's about the people (assuming you have a good product) [#SmallBizChat](#)

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rosettathurman: If you're a small biz owner (or want to be) who could use some advice, follow [@SmallBizChat](#) and join the chat Weds 8-9 ET
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happyblackwoman: If you're a small biz owner (or want to be) who could use some advice, follow [@SmallBizChat](#) and join the chat Weds 8-9 ET
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mobienthusiast: In California LLC slightly higher taxes on income than Corp (Inc.) but less liability for owners [#smallbizchat](#)

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CathyWebSavvyPR: RT [@BlakeGroup](#): A2 Learn how to do the biz side: billing, bookkeeping, paperwork. Remember that sales/marketing NEVER stops
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tachelledaniels: RT [@BlakeGroup](#): A2 Learn how to do the biz side: billing, bookkeeping, paperwork. Remember that sales/marketing NEVER stops.
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karimacatherine: RT [@CASUDI](#): [@wvpmc](#) It's really good to have a realistic time line for that first sale [#smallbizchat](#) & good evening. > agree

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outright: [@smallbizlady](#) A3 No, don't LLC, get cheaper/easier liability

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insurance if you really need it and focus on growing. #SmallBizChat
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JDEbberly: RT @tachelledaniels: This is such great stuff and @smallbizlady is only getting started! WOOT! WOOT! WOOT! #SmallBizChat
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ErikVonk: RT @mobienthusiast: @ErikVonk LLC also has fewer requirements, no annual mtg, minutes, etc. More streamlined. #smallbizchat #SmallBizChat
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wvpmc: @JDEbberly @mobienthusiast actually you do have requirements as an LLC - if you expect the protection to hold up in court #smallbizchat
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JDEbberly: RT @ErikVonk: @GetResults for solopreneur LLC is THE choice #SmallBizChat
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CathyWebSavvyPR: Welcome SimplyBizTech: RT @ramonray: #SmallBizChat
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smallbizlady: RT @shonali: @GetResults @ErikVonk Doesn't it also depend on how much \$\$ you make or project? #SmallBizChat
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mobienthusiast: @samthegirl2 @CathyWebSavvyPR thank you. #smallbizchat
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BlakeGroup: A2 Learn how to do the biz side: billing, bookkeeping, paperwork. Remember that sales/marketing NEVER stops. #smallbizchat
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Qworky: We couldn't agree more! RT @SimplyBizTech @ramonray: trusted advisers are so important #smallbizchat
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KimBrame: RT @JDEbberly: RT @smallbizlady: How to participate in #SmallBizChat: <http://bit.ly/S797e> (expand)
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CathyWebSavvyPR: @SweetSoaps welcome back to the chat. Also a warm welcome to those just listening in - feel free to chime in, we don't bite



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#SmallBizChat

<http://yourjobmyoffice.com>
<http://facebook.com/yourjobmyoffice>

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tachelledaniels: This is such great stuff and [@smallbizlady](#) is only getting started!
[#smallbizchat](#)

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ErikVonk: [@GetResults](#) for solopreneur LLC is THE choice [#SmallBizChat](#)

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GetResults: [@shonali](#) Lots of factors play in, both \$ AMT's and liability issues, plus, scalability. [#smallbizchat](#)

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LotusDev: [.@shonali](#) [@lhkellett](#) That's what sales and marketing are - buildn relationships [#smallbizchat](#)

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smallbizlady: RT [@GetResults](#): [@ErikVonk](#) Yes, LLC is one option, so are a "C" corp, "S" corp, and LLC - doesn't it depend on entity goals?
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samthegirl2: [@mobienthusiast](#) agreed [#SmallBizChat](#)

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SimplyBizTech: RT [@ramonray](#): trusted advisers are so important [#smallbizchat](#)

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Olivia_Darlin: RT [@smallbizlady](#): If you know a small business owner who could use some advice tell them to follow [@SmallBizChat](#) and join us on Wed 8-9 E..

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smallbizlady: [@MereElainePR](#) welcome [#SmallBizChat](#)

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RisingStarIdeas: RT [@CathyWebSavvyPR](#): Tonight on [#SmallBizChat](#) 8-9p ET [@ErikVonk](#) How to be in Biz for Yourself-Not By Yourself founder [@backofthehouse](#)

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CathyWebSavvyPR: RT [@GetResults](#): [@ErikVonk](#) Can't agree. LLC is preferred in many instances, but not always. [#smallbizchat](#) [#SmallBizChat](#)

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shonali: Moreover, there is a huge difference in sales/mktg messaging vis-a-vis that of PR. [#smallbizchat](#)

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CathyWebSavvyPR: RT [@smallbizlady](#): A4 no life plan, no network 2 sell 2 , not saving enough \$\$ 2 run biz/ household, no niche, no \$ discipline [#SmallBizChat](#)

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JDEbberly: RT [@smallbizlady](#): A4 no life plan, no network to sell to, not enuf \$\$ to run biz or household, no niche, no fisc discipline [#SmallBizChat](#)

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MereElainePR: first small biz chat. Hello all:) [#SmallBizChat](#)

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Qworky: [@lhkellett](#) certainly do need clients before you can have happy clients. Relationship-building focus from beginning key though. [#smallbizchat](#)

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karimacatherine: Q4: most businesses fail bc of lack of support - family, network, financial. But also, planning! Including for the unexpected [#smallbizchat](#)



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CASUDI: [@smallbizlady](#) what is Q4? [#smallbizchat](#)

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yourjobmyoffice: [@mobienthusiast](#) digging out from lots of snow, but spring approacheth [#smallbizchat](#)

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CathyWebSavvyPR: RT [@lkinnard](#) New Qu: "Hi! any recommended reading 4 mastering Finance, tax, legal etc. [#SmallBizChat](#)

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ErikVonk: [@MHBoys](#) advisors can be expensive [#SmallBizChat](#)

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samthegirl2: [@mobienthusiast](#) our sales guest speaker from class just told us to do that! [#SmallBizChat](#)

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GetResults: [@JDEbberly](#) State requirements do vary but generally this is true. Still, record keeping aids in risk management [#smallbizchat](#)

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smallbizlady: A4 no life plan, no network to sell to, not saving enough money to run the biz or household, no niche, no fiscal discipline [#SmallBizChat](#)

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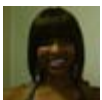
CathyWebSavvyPR: RT [@samthegirl2](#): master the quality that sets you apart from your competitors [Great [#smallbiz](#) advice] [#SmallBizChat](#)

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tachelledaniels: What if its not in your budget RT [@LotusDev](#) outsource ur web development - don't try to learn html if u can make more \$ selling [#smallbizchat](#)

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Chris_Hendricks: RT [@ErikVonk](#) 2 support your core biz, you also need to master



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finance,tax,IT,legal,etc. That is tough and time consuming (111) #SmallBizChat

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RisingStarIdeas: I'm getting real-time search results at TweetGrid <http://tweetgrid.com/> #SmallBizChat

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MHBoys: RT @GetResults If you feel weak on \$ side make sure to get good advisors to help you set up. Could have problems otherwise. #smallbizchat

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CathyWebSavvyPR: Welcome to the chat: @rosettathurman: @happyblackwoman @outright @KimBrame #SmallBizChat

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mobienthusiast: @samthegirl2 you are smart to be involved in social media while still in school. Kudos! #smallbizchat

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LotusDev: RT @ramonray: I'm so weak on the finance side....in fact I dread it #smallbizchat << Outsource and find a good Accountant

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BlakeGroup: RT @LotusDev EX: I use prof tax person, but I have to know what she needs to do her job + to be organized all year! #smallbizchat

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CASUDI: @karimacatherine Building networks of relationships #smallbizchat

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ramonray: right now I'm participating in a tweet chat #smallbizchat - it's simply rocking...wow thanks @smallbizlady !

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JDEbberly: RT @samthegirl2: master the quality that sets you apart from your competitors #SmallBizChat

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lhkellert: @Qworky Yes, but first you must get clients!! #SmallBizChat

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yourjobmyoffice: A4 I think many new biz owners don't look at entire picture and then r overwhelmed by all they need 2 know 2 succeed. #smallbizchat

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CathyWebSavvyPR: [@ramonray](#) welcome to the chat - thanks for chiming in [#SmallBizChat](#)

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samthegirl2: master the quality that sets you apart from your competitors [#SmallBizChat](#)

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CathyWebSavvyPR: [@krazy_kell13244](#) welcome ot the chat - Woot! for first timers [#SmallBizChat](#)

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tachelledaniels: RT [@BlakeGroup](#) Love yr [#customers](#)--treat them very well. Easiest leads are from current happy clients/custs. [#smallbizchat](#)

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JDEbberly: RT [@outright](#): RT [@BlakeGroup](#): Love yr customers--treat them very well. Easiest leads are from current happy clients/custs. [#SmallBizChat](#)

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mobienthusiast: [@LotusDev](#) outsource your web development, too - don't try to learn html if you can make more \$ selling [#smallbizchat](#)

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BlakeGroup: [@LotusDev](#) Agree--but must know enough about it to manage for outside people. Must be savvy about all aspects of yr biz! [#smallbizchat](#)

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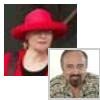
GetResults: [@ramonray](#) If you feel weak on \$ side make sure to get good advisors to help you set up. Could have problems otherwise. [#smallbizchat](#)

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JohnFMoore: RT [@JDEbberly](#): [@smallbizlady](#) A4 They fail because they have NO PLAN!!!!!!!!!!!! [#SmallBizChat](#) | Agree [#smallbizchat](#)

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CASUDI: [@GetResults](#) is it a pain to change from LLC to INC? [#smallbizchat](#)

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JDEbberly: RT [@ErikVonk](#): A4 To support your core biz, you also need to master finance,tax,IT,legal,etc. That is tough and time consuming [#SmallBizChat](#)



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[CathyWebSavvyPR](#): RT [@tachelledaniels](#): Me Too! Please help. RT [@ramonray](#): I'm so weak on the finance side....in fact I dread it [#smallbizchat](#) [#SmallBizChat](#)

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[lhkellett](#): Q4: Not a good plan to begin with? Maybe not able to roll with the changes required, cash flow? - so many reasons [#SmallBizChat](#)

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[CathyWebSavvyPR](#): [@LotusDev](#) Yes - as a small biz & solopreneurs - owner needs 2 "get" marketing - but U can work w mktg coach etc [#SmallBizChat](#)

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[Qworky](#): RT [@BlakeGroup](#) Love yr customers--treat them very well. Easiest leads are from current happy clients/custs. [#smallbizchat](#)

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[JDEbberly](#): RT [@karimacatherine](#): [@shonali](#) : building relationships is indeed paramount. Your network will help you [#SmallBizChat](#)

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[tachelledaniels](#): Me Too! Please help. RT [@ramonray](#): I'm so weak on the finance side....in fact I dread it [#smallbizchat](#)

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[outright](#): RT [@BlakeGroup](#): Love yr customers--treat them very well. Easiest leads are from current happy clients/custs. [#smallbizchat](#)

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BlakeGroup: Q5 Hard to balance. As if a car salesman sells cars all day, then has to go home + build them! [#smallbizchat](#)

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MediaCollective: Pardon the frequency, jumping into chat w/author How to be in Biz 4 Yrself-Not By Yrself [@ErikVonk](#) [#smallbizchat](#)

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yourjobmyoffice: A5 It can be more costly to do all by urself. What is the value of UR time vs time of a VA, finance, or other prof'l? [#smallbizchat](#)

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MHBoys: Q5 MOST important is sales in the queue, but stay out of jail with paperwork... prioritize accordingly [#SmallBizChat](#)

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ramonray: What started out as "a virtual assistant" has been the No. 1 key to my biz growth. Met at the small biz summit [#smallbizsummit](#) [#smallbizchat](#)

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CathyWebSavvyPR: RT [@mobienthusiast](#): Public Relations supports sales but is 4 public opinion & is measured on other metrics than \$'s [yes] [#SmallBizChat](#)

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JDEbberly: Welcome to all our new attendees here at SmallBizChat tonight!! :) [#SmallBizChat](#)

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shonali: [@mobienthusiast](#) LOL, if you start talking PR metrics, you should join [#measurePR](#). :-) [#smallbizchat](#)

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tachelledaniels: And if its not in the budget? :-/ [@smallbizlady](#) A5 get a good personal assistant or virtual assistant if you can afford one [#SmallBizChat](#)

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GetResults: [@ErikVonk](#) Advisors are expensive but cheap if they do their jobs. Do



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things right from the start for optimum results [#smallbizchat](#)

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[outright](#): [@smallbizlady](#): A5 I just love this question. Put the paperwork on Autopilot (invoicing, bookkeeping, etc.) Focus on sales! [#SmallBizChat](#)

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[ErikVonk](#): [@rosettathurman](#) u can use any name, be creative! [#SmallBizChat](#)

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[smallbizlady](#): [@tachelledaniels](#) [@LotusDev](#) you should learn social media and basic web maintenance yourself--so you can manage your help [#SmallBizChat](#)

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[CathyWebSavvyPR](#): [@LotusDev](#) Someone asked what question 4 is - it can be easy to miss in the mix - but I'll choot for balance! [#SmallBizChat](#)

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[mobienthusiast](#): [@samthegirl2](#) your spkr jgave you invaluable advice - next learn how to approach Venture Capitalists with a biz plan [#smallbizchat](#)

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[JDEbberly](#): RT [@ErikVonk](#): A5b The front of the house (sales, maktnng) drives your biz, yet u cant neglect the back, i.e all supp functions [#SmallBizChat](#)

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[yourjobmyoffice](#): RT [@rosettathurman](#): As a solopreneur, do I HAVE to form an LLC if I want to use a name other than a variation of my own name? [#smallbizchat](#)

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[itsdarryldsmith](#): [@MereElainePR](#) What is SmallBizChat for?

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[CathyWebSavvyPR](#): RT [@wvpmc](#): A4 burnout, lack of family/friend sport, really rather B employed, lack of flexibility, reluctance 2 do marketing [#SmallBizChat](#)

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[JDEbberly](#): RT [@mobienthusiast](#): [@smallbizlady](#) A5 get a good personal assistant or virtual assistant if you can afford one [#SmallBizChat](#)

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[MereElainePR](#): [@JDEbberly](#) Thank you, thank you! Good to see you here also!



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LotusDev: [. @shonali](#) I disagree. [#smallbizchat](#) All part of relationship building

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rosettathurman: As a solopreneur, do I HAVE to form an LLC if I want to use a name other than a variation of my own name? [#smallbizchat](#)

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wvpmc: Q5 great question - know your biological clock - different times of day better for different kinds of work [#smallbizchat](#)

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JDEbberly: RT [@ErikVonk](#): A5a THE #1 challenge is balancing time, energy and resources between the 'front, and 'back' of the house. Cont- [#SmallBizChat](#)

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smallbizlady: RT [@karimacatherine](#): Q4: most businesses fail bc of lack of support - family, network, financial. and planning 4 unexpected [#SmallBizChat](#)

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CASUDI: [@JDEbberly](#) A4: Wrong product, NO planning, NO cashflow, NO S&M, NO support [#smallbizchat](#)

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tachelledaniels: RT [@smallbizlady](#): Q5 How should a biz owner balance their time between getting the work and doing the work vs. doing paperwork? [#SmallBizChat](#)

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ErikVonk: A5b The front of the house (sales, maktng) drives your biz, yet you cannot neglect the back, i.e. all support functions [#SmallBizChat](#)

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JohnFMoore: A5. Spend majority of time on what MUST be done ut some time daily on paperwork, longer term stuff [#smallbizchat](#)

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BlakeGroup: RT [@LotusDev](#) Yep! She does general, then has CPA review b/4 we file! [#smallbizchat](#)

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mobienthusiast: [@smallbizlady](#) A5 get a good personal assistant or virtual assistant

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if you can afford one [#smallbizchat](#)

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[JDEbberly](#): RT [@smallbizlady](#): Q5 How should a biz owner balance their time between getting the work and doing the work vs. doing paperwork? [#SmallBizChat](#)

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[CathyWebSavvyPR](#): [@CASUDI](#) Q4: Why do so many start-up or developing businesses fail within the first year of operation [#SmallBizChat](#)

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[MereElainePR](#): yay! RT [@CathyWebSavvyPR](#): [@MereElainePR](#) welcoem to the chat - WOOT for another firsttime [#Smallbizchat](#) -er [#SmallBizChat](#)

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[MHBoys](#): RT [@CASUDI](#) YES, sales and Marketing never stops ~ more success = more S&M [#smallbizchat](#) (easier to outsource legal etc.)

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[GetResults](#): [@CASUDI](#) not really, depends on State rules. Some are easier than others. Key concerns are asset transfers and basis. [#smallbizchat](#)

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[ErikVonk](#): A5a THE [#1](#) challenge is balancing time, energy and resources between the 'front, and 'back' of the house. Cont- [#SmallBizChat](#)

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[outright](#): RT [@ramonray](#): local colleges have some neat courses on finance 101 for those who need help! [#smallbizchat](#)

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[yourjobmyoffice](#): RT [@ramonray](#): local colleges have some neat courses on finance 101 for those who need help! [#smallbizchat](#)

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[mobienthusiast](#): [@shonali](#) Public Relations supports sales but is for public opinion and is measured on other metrics than \$'s [#smallbizchat](#)

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[LotusDev](#): Please don't retweet all Qs and As. [#smallbizchat](#)

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[wvpmc](#): A4 burnout, lack of family/friend support, really would rather be employed,



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lack of flexibility, reluctance to do marketing [#smallbizchat](#)

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[CathyWebSavvyPR](#): [@MereElainePR](#) welcoem to the chat - W00T for another firsttime [#Smallbizchat](#) -er [#SmallBizChat](#)

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[JDEbberly](#): [@MereElainePR](#) Welcome to SmallBizChat, Elaine! :) We're delighted you've dropped in tonight! :) [#SmallBizChat](#)

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[lhkellett](#): Want to have a chance at success? Define your value proposition, build your brand and be willing to find good help [#SmallBizChat](#)

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[smallbizlady](#): Q5 How should a business owner balance their time between getting the work and doing the work vs. doing paperwork? [#SmallBizChat](#)

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[ramonray](#): local colleges have some neat courses on finance 101 for those who need help! [#smallbizchat](#)

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[MereElainePR](#): [@smallbizlady](#) thank you! [#SmallBizChat](#)

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[JDEbberly](#): [@CASUDI](#) Why do so many start-up or developing businesses fail within the first year of operation [#SmallBizChat](#)

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yourjobmyoffice: @CASUDI Well said, Caroline! Expertise has its price but also has value. (right, @getresults ?) #smallbizchat

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mobienthusiast: @smallbizlady thanks, we were talking outsourcing so I thought I'd throw it out there, would like yr ideas off chat pls #smallbizchat

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wvpmc: Local SCORE chapters also offer programs for entrepreneurs, as well as mentoring - can be helpful starting out #smallbizchat

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CathyWebSavvyPR: MHBoys: Q5 MOST important is sales in the queue, but stay out of jail with paperwork... prioritize accordingly #SmallBizChat

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ErikVonk: A6c You are an expert in yr biz. But, you also need skills/help in accounting, taxes, IT, legal, etc. to support yr biz #SmallBizChat

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JDEbberly: RT @mobienthusiast: When I do webdev for clients, I always get them on their own host+wordpress to maintain it themselves #SmallBizChat

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Qworky: @wvpmc @shonali absolutely agree about trust. Any transaction is a relationship, & if there's trust, more likely 2 be a good 1 #smallbizchat

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RisingStarIdeas: RT @ramonray: it's a shame more biz are not on this smallbizchat - it's a community and advice! #smallbizchat

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shonali: .@LotusDev Hey, it's ok to disagree, it's a free world, at least over here. :-p #smallbizchat

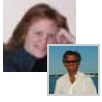
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ErikVonk: A6b The difference is 2 b in control of yr own destiny OR b controlled by circumstances, which is a losing proposition cont- #SmallBizChat



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CathyWebSavvyPR: [@ErikVonk](#) but don't you NEED to register a "Doing Business As" DBA. also be sure to check trademarks on biz names
[#SmallBizChat](#)

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mobienthusiast: When I do webdev for clients, I always get them on their own host+wordpress to maintain itn themselves [#smallbizchat](#)

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CASUDI: RT [@JDEbberly](#): Welcome to all our new attendees here at SmallBizChat tonight!! :) [#SmallBizChat](#) >> thanks!

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JDEbberly: RT [@ErikVonk](#): A6a You can't fly a plane w/out an accurate dashboard. Your records and financials need 2 be tiptop shape cont- [#SmallBizChat](#)

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smallbizlady: [@mobienthusiast](#) that's off topic tonight we'll have a show next week that will help with that [#SmallBizChat](#)

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tachelledaniels: RT [@yourjobmyoffice](#) A 5 ~ Great value to have a VA to do things better then you can + save time for U to do what U do best [#smallbizchat](#)

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CathyWebSavvyPR: [@rosettathurman](#) Others can answer this better, but I THINK the minimun U need is 2 register w yr state as a DBA (doing biz as)
[#SmallBizChat](#)

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JDEbberly: RT [@smallbizlady](#): Q6: What do you mean by "back of the house?"
[#SmallBizChat](#)

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LotusDev: . [@shonali](#) lol ok, but we're not really disagreeing. The bad ones aren't selling, they're pushing, hawking, etc [#smallbizchat](#)

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ErikVonk: A6a You can't fly a plane w/out an accurate dashboard. Your records and financials need 2 be in tiptop shape. cont- [#SmallBizChat](#)

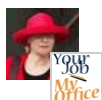
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ramonray: it's a shame more biz are not on this smallbizchat - it's a community and advice! [#smallbizchat](#)

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CASUDI: [@yourjobmyoffice](#) A 5 ~ Great value to have a VA to do things better then you can + save time for U to do what U do best [#smallbizchat](#)

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wvpmc: [@shonali](#) agreed - trust is a critical piece of purchase decision - comes from relationships [#smallbizchat](#)

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mobienthusiast: [@ErikVonk](#) not an official question, but how can I outsource ad sales/directory listing sales? [#smallbizchat](#)

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karimacatherine: RT [@JDEbberly](#): Welcome to all our new attendees here at SmallBizChat tonight!! :) [#SmallBizChat](#) >> thanks!

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MediaCollective: [@mobienthusiast](#), thanks nice to see you too [#smallbizchat](#)

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smallbizlady: Q6: What do you mean by "back of the house?" [#SmallBizChat](#)

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tachelledaniels: RT [@smallbizlady](#): If VA not in your budget-You should learn SM & basic web maintenance yourself--so you can manage your help [#SmallBizChat](#)

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CathyWebSavvyPR: RT [@rosettathurman](#): Good QUJ As a solopreneur do I HAVE 2 form an LLC if I want 2 use a name other than a var. of my own name? [#SmallBizChat](#)

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smallbizlady: RT [@GetResults](#): Q5 - balance means needing to "eat" -you can never stop selling, never leave yourself w/o sls effort-long days [#SmallBizChat](#)

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JDEbberly: RT [@BlakeGroup](#): Q5 We need to be VERY efficient, learn weaknesses + outsource if poss, be willing/happy to work long hours [#SmallBizChat](#)

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GetResults: RT @yourjobmyoffice: RT @ramonray: local colleges have some neat courses on finance 101 for those who need help! #smallbizchat
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MHBoys: RT @GetResults Advisors are expensive but cheap if they do their jobs. Do things right from the start for optimum results #smallbizchat
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ErikVonk: @JDEbberly U r absolutely right! #SmallBizChat
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CathyWebSavvyPR: Welcome to the chat: @smallbusiness @MediaCollective @MHBoys @rosettathurman #SmallBizChat
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smallbizlady: @yourjobmyoffice: @ramonray that's why she's my VA she's fantastic! #SmallBizChat
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BlakeGroup: Q5 We need to be VERY efficient, learn weaknesses + outsource if poss, be willing/happy to work long hours. #smallbizchat
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GetResults: Q5 - balance means needing to "eat" - you can never stop selling, never leave yourself w/o sls effort - makes for long days #smallbizchat
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shonali: @LotusDev Let's agree to disagree. People try to sell me stuff all the time. The ones who've built relnships are successful. #smallbizchat
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ErikVonk: @yourjobmyoffice opportunity cost, time away from client s, sales #SmallBizChat
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karimacatherine: RT @GetResults: @ErikVonk Advisors are expensive but cheap if they do their jobs. Do things right from the start for optimum results #smallbizchat
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mobienthusiast: @MediaCollective good to see you again! #smallbizchat
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CathyWebSavvyPR: #Twitterchat tip - mark as favorites (hi the star button) to put a



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cool peep's weet in yr favs. follow/list em later [#SmallBizChat](#)

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shonali: [@mobienthusiast](#) IMHO not "sales" per se but business outcomes, of which sales could be one. Donations could be another, etc. [#smallbizchat](#)

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JDEbberly: RT [@GetResults:](#) [@ErikVonk](#) Advisors expensive but cheap if they do their jobs. Do things right from start for optimum results [#SmallBizChat](#)

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yourjobmyoffice: [@ramonray](#) Nice. Where do we VAs find more like you? ;-)
[#smallbizchat](#)

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samthegirl2: [@JDEbberly](#) thanks! [#SmallBizChat](#)

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smallbusiness: Participating in [#SmallBizChat](#) - Lots of questions flying. Also [@ramonray](#) - there are seminars on finance basics at college SBDCs

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mobienthusiast: RT [@ramonray](#): What started out as "a virtual assistant" No. 1 key to my biz growth. Met at small biz summit [#smallbizsummit](#) [#smallbizchat](#)

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smallbizlady: RT [@ramonray](#): What started out as "a virtual assistant" has been the No. 1 key to my biz growth. Met at the [#smallbizsummit](#) [#SmallBizChat](#)

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MediaCollective: Q7 get organized, both physically & mentally, #smallbizchat
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karimacatherine: @GetResults : advisor, coach or lawyer? #smallbizchat
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JDEbberly: RT @smallbizlady: Q8: How do you secure accountants and legal advisors, and IT specialists who work with small businesses? #SmallBizChat
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samthegirl2: @CathyWebSavvyPR thanks I'm a little slow #SmallBizChat
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BlakeGroup: Q7 Work w/ mentor, take classes, read mags/books/websites on subjects where U are lacking knowledge. #smallbizchat
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LotusDev: A6: Skills, yes. But you don't have to do the gruntwork #SmallBizChat
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smallbizlady: Q8: How do you secure accountants and legal advisors, and IT specialists who work with small businesses? #SmallBizChat
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JDEbberly: RT @ErikVonk: @MediaCollective support infrastructure, record keeping, dashboard etc #SmallBizChat
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CathyWebSavvyPR: RT @smallbizlady: Q7: How do you suggest that start-up entrepreneurs stay on top of the back of the house operations? #SmallBizChat
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tachelledaniels: RT @ramonray elance is a great place to find professionals to outsource to - u MUST focus on your core expertise #smallbizchat
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JDEbberly: RT @MHBoys: @rosettathurman In CA must file DBA with county - s-corp is for taxes, LLC for liability #SmallBizChat

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CathyWebSavvyPR: @samthegirl2 just a suggestio - it help peope keep track if you put # of the Qesiton U are responding 2 in yr answer A3 etc #SmallBizChat

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ErikVonk: @MediaCollective support infrastructure, record keeping, dashboard etc. #SmallBizChat

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mobienthusiast: RT @GetResults: @mobienthusiast - I've been in biz 31 yrs. Couldn't have done it w/o great advisors - cheap in long run #smallbizchat

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JDEbberly: RT @ramonray: <http://www.elance.com/> gr8 place to find professionals to outsource to - you MUST focus on your core expertise #SmallBizChat

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tachelledaniels: RT @smallbizlady: Q7: How do you suggest that start-up entrepreneurs stay on top of the back of the house operations? #SmallBizChat

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mobienthusiast: @ramonray so true - I find that for some people it's better if I give advice than code for them #smallbizchat

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MHBoys: @rosettathurman In CA must file DBA with county - s-corp is for taxes, LLC for liability #smallbizchat

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LotusDev: .@mobienthusiast Agreed.Outsource webdev #smallbizchat I didn't and regretted it

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rosettathurman: Good to know! RT @ramonray elance is a great place to find professionals to outsource to - u MUST focus on your core expertise #smallbizchat

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GetResults: @mobienthusiast - I've been in biz 31 yrs. Couldn't have done it w/o great advisors - cheap in long run #smallbizchat

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MediaCollective: Q7: How do you suggest that start-up entrepreneurs stay on top of the back of the house operations? #SmallBizChat #smallbizchat

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smallbizlady: @ramonray be careful with elance you really do get what you pay for. the lowest is not always the best #SmallBizChat

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CathyWebSavvyPR: welcome to our chat: @nextgendigest @cmosley1 @RisingStarIdeas #SmallBizChat

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mobienthusiast: RT @CASUDI: @mobienthusiast Getting someone to do well what I do badly = great investment in my biz #smallbizchat

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samthegirl2: delegate unwanted tasks #SmallBizChat

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JDEbberly: RT @smallbizlady: Q7: How do you suggest that start-up entrepreneurs stay on top of the back of the house operations? #SmallBizChat

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ramonray: everyone MUST have a tech guru in your "rolodex" - NOT for tech support but tech advice #smallbizchat

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tachelledaniels: RT @smallbizlady: For more tips on small biz success subscribe to Melinda Emerson's blog at <http://bit.ly/3x5Gm2> (expand) #SmallBizChat

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mobienthusiast: RT @smallbizlady: For more tips on small biz success subscribe to Melinda Emerson's blog at <http://bit.ly/3x5Gm2> (expand) #smallbizchat

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CASUDI: @mobienthusiast Getting someone to do well what I do badly = great investment in my biz #smallbizchat

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yourjobmyoffice: @shonali thnx for coming. Download transcript later or tomorrow so you can catch up on the rest of the chat. #smallbizchat

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smallbizlady: For more tips on small biz success subscribe to Melinda Emerson's blog at <http://bit.ly/3x5Gm2> (expand) [#SmallBizChat](#)

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ErikVonk: A7: They are in control and focus on what they do best. They have ops and admin hassles taken care of by others [#SmallBizChat](#)

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CathyWebSavvyPR: [@shonali](#) Thanks for stopping by and for chiming in- follow [@smallbizchat](#) 4 transcript link & 4 news of next week's guest [#SmallBizChat](#)

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ramonray: elance is a great place to find professionals to outsource to - you MUST focus on your core expertise [#smallbizchat](#)

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MediaCollective: Q6 What do you mean by "back of the house?" [#smallbizchat](#)

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smallbizlady: Q7: How do you suggest that start-up entrepreneurs stay on top of the back of the house operations? [#SmallBizChat](#)

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JDEbberly: RT [@ErikVonk](#): A6c You are an expert in yr biz. But, you also need skills/help in accounting, taxes, IT, legal to supp yr biz [#SmallBizChat](#)

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ErikVonk: RT [@smallbizlady](#): Local SCORE also offer programs for entrepreneurs, as well as mentoring - can be helpful starting out [#SmallBizChat](#)

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smallbizlady: My Latest blog post: Niche To Get Rich <http://bit.ly/9HTe9j> (expand) [#SmallBizChat](#)

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mobienthusiast: [@shonali](#) nice to see you again! Bye! [#smallbizchat](#)

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nextgendigest: RT [@rosettathurman](#): As a solopreneur, do I HAVE to form an LLC if I want to use a name other than a variation of my own name? [#smallbizchat](#)

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mobienthusiast: RT [@yourjobmyoffice](#): [@CASUDI](#) Well said, Caroline! Expertise



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has its price but also has value. (right, [@getresults](#) ?) [#smallbizchat](#)

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[BlakeGroup](#): RT [@CASUDI](#) [@yourjobmyoffice](#) A5 Great value = VA to do things better than you can + save time for U to do what U do best [#smallbizchat](#)

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[CASUDI](#): A6: Back of the house is the infrastructure that will back U up and keep U afloat [#smallbizchat](#)

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[cmosley1](#): [@wvpmc](#) And SCORE membership is free [#SmallBizChat](#)

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[JDEbberly](#): RT [@ErikVonk](#): A6b The difference is 2 b in control of yr own dest OR b control by circumstances, which is losing propos cont- [#SmallBizChat](#)

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[shonali](#): Unfortunately I have to rush, but thank you for having me at my first chat! [#smallbizchat](#)

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[smallbizlady](#): RT [@wvpmc](#): Local SCORE chapters also offer programs for entrepreneurs, as well as mentoring - can be helpful starting out [#SmallBizChat](#)

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GetResults: @ErikVonk A8 we are all in 2 biz'apos;s - what we sell & what we do to stay in biz - both key - you need support of good pro team #smallbizchat
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CASUDI: RT@otusDev A8 Networking groups, trusted advisors, who do other biz owners that you know use? #Smallbizchat
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CathyWebSavvyPR: RT @MHBoys Q8 we found advisors from our customers where we didn't already have a trusted one #smallbizchat (we're B2B) #SmallBizChat
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JDEbberly: RT @smallbizlady: A9 date before you buy the farm. I like getting temps for 3-6 months before making a hire #SmallBizChat
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JDEbberly: RT @ErikVonk: A9b No need 4 1099s Both parties are compliant and there are other benefits too #SmallBizChat
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ramonray: intuit payroll makes it easy to hire folk #smallbizchat
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smallbizlady: A9b I have also used freelancers instead of hiring employees #SmallBizChat
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JDEbberly: This chat is lightnin' FAST! You guys/gals are keepin' me on my toes tonight! #SmallBizChat
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LotusDev: A8 Networking groups, trusted advisors, who do other biz owners that you know use? #Smallbizchat
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CathyWebSavvyPR: @LauriceHewitt welcome Q8: How do you secure accountants



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and legal advisors, & IT specialists who work w small biz? #SmallBizChat

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smallbizlady: A9 date before you buy the farm. I like getting temps for 3-6 months before making a hire. #SmallBizChat

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ErikVonk: A9b No need 4 1099s Both parties are compliant and there are other benefits too #SmallBizChat

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tachelledaniels: Correction @BlakeGroup #smallbizchat

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CathyWebSavvyPR: Welcome ot the chat & thanks for chiming in - I think anothe WOOT! 4 a 1st-time chatter @BizWizKevin #SmallBizChat

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



ErikVonk: A9: Why hire people? Employment contracts are outdated. Having service contracts with other solo biz LLC is better cont- #SmallBizChat

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CASUDI: A8: Recommendations best way to secure accountants lawyers ~ selecting often v intimidating to new biz #smallbizchat

about 12 hours ago from *Seismic* · [Reply](#) · [View Tweet](#)



JDEbberly: RT @smallbizlady: Q9: How do you think start-up businesses should handle hiring people? #SmallBizChat

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MHBoys: RT @BlakeGroup Q8 Ask everyone you know who runs a successful small biz! Usually they are glad to help their profs get more... #smallbizchat

about 12 hours ago from *web* · [Reply](#) · [View Tweet](#)



lhkellett: Q7: Divide up your day - spend an hour on financials, network, sell, market, make calls... schedule things in as appointments #smallbizchat

about 12 hours ago from *web* · [Reply](#) · [View Tweet](#)



MediaCollective: RT @MHBoys: Q8 we found advisors from our customers where we didn't already have a trusted one #smallbizchat (we're B2B)

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)

ramonray: it is absolutely critical to have a good vibe with your VA - if not it simply won't work - and u must completely trust them #smallbizchat



March 3, 2010

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JDEbberly: RT [@ErikVonk](#): A8: U can hire virtual assistants or indep contractors, but we suggest hav srv/vend contracts w/ smbiz LLCs cont [#SmallBizChat](#)

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



GetResults: [@karimacatherine](#) please clarify [#smallbizchat](#)

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#) ·  [Show Conversation](#)



CathyWebSavvyPR: RT Q8: How do you secure accountants and legal advisors, and IT specialists who work with small businesses? [#smallbizchat](#)
[#SmallBizChat](#)

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



LauraSK: RT [@shonali](#): Moreover, there is a huge difference in sales/mktg messaging vis-a-vis that of PR. [#smallbizchat](#)

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



Chris_Hendricks: RT [@BizWizKevin](#): You will never become a big biz with a small biz mentality. [#SmallBizChat](#)

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smallbizlady: Q9: How do you think start-up businesses should handle hiring people? [#SmallBizChat](#)

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GetResults: Q8 1) ask around; 2) SBDC's & SCORE; 3) Local Dev Agencies; 4) local Chambers & Biz Assn's [#smallbizchat](#)

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



MediaCollective: Q8 resources, lawyers, accountants, your local Chamber of Commerce is a good place, & interview the heck out of candidates [#smallbizchat](#)

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



ErikVonk: A8b: But, still, U have to make sure all advisors are on same page & that still keeps U away from commerce [#SmallBizChat](#)

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CathyWebSavvyPR: RT [@cybersweetness](#): through leadership..you have to be able to trust your people.. that is so hard to get..be a leader [#SmallBizChat](#)

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



tachelledaniels: I'm really digging @BlakeGroup responses. Note to self: #follow #smallbizchat

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ErikVonk: A8: U can hire virtual assistants or independent contractors, but we suggest hav srv/vendor contracts w/ small biz LLCs cont- #SmallBizChat

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JDEbberly: RT @smallbizlady: RT @BizWizKevin: You will never become a big biz with a small biz mentality. Agreed! #SmallBizChat

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BlakeGroup: Q8 Ask everyone you know who runs a successful small biz! Usually they are glad to help their profs get more work too. #smallbizchat

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MHBoys: Q8 we found advisors from our customers where we didn't already have a trusted one #smallbizchat (we're B2B)

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CathyWebSavvyPR: @samthegirl2 Not at all - just giving a hint - your doing great! some chats want Q1, Q2 - we usually put A1, A2 in ansers #SmallBizChat

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samthegirl2: @mobienthusiast I will :) #SmallBizChat

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smallbizlady: RT @BizWizKevin: You will never become a big biz with a small biz mentality. Agreed! #SmallBizChat

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yourjobmyoffice: @ramonray Hmm, do I sense a gauntlet of challenge? I will definitely give ur comment serious thought. #smallbizchat

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tachelledaniels: RT @BlakeGroup: Q7 Work w/ mentor, take classes, read mags/books/websites on subjects where U are lacking knowledge. #smallbizchat

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MediaCollective: Q8: How do you secure accountants and legal advisors, and IT specialists who work with small businesses? #smallbizchat

about 12 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)

CathyWebSavvyPR: @LotusDev the other reason people retweet the Questions



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and answers - is to let ppl in their twitterstream know whats goingon
[#SmallBizChat](#)

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ErikVonk: [@ramonray](#) yes within hand reach [#SmallBizChat](#)

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CASUDI: RT@BlakeGroup Q7 Work w/ mentor, take classes, read mags/books/websites on subjects where U are lacking knowledge.
[#smallbizchat](#)

about 12 hours ago from *Seismic* · [Reply](#) · [View Tweet](#)



BizWizKevin: You will never become a big biz with a small biz mentality.
[#SmallBizChat](#)

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mobienthusiast: [@samthegirl2](#) be sure to follow people in your twitterstream if you want to keep in touch after the chat is over [#smallbizchat](#)

about 12 hours ago from *web* · [Reply](#) · [View Tweet](#) · [Show Conversation](#)



LauriceHewitt: [@smallbizlady](#) , hello sorry i am late joining. how is everyone on [#smallbizchat](#) tonight. time for me to catch up...

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tachelledaniels: RT [@smallbizlady](#): Q8: How do you secure accountants and legal advisors, and IT specialists who work with small businesses? [#SmallBizChat](#)

about 12 hours ago from *web* · [Reply](#) · [View Tweet](#)



smallbizlady: RT [@BlakeGroup](#): Q7 Work w/ mentor, take classes, read mags/books/websites on subjects where U are lacking knowledge.
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JDEbberly: A10 Plan your work and Work your plan #SmallBizChat
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GetResults: @CathyWebSavvyPR before dispensing w 1099's check w tax advisor, IRS cracking down on pro svc firms not issuing same. #smallbizchat
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MediaCollective: RT @mobienthusiast: RT @smallbizlady: Q10: What is the best thing start-up businesses can do to ensure success? #smallbizchat
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Qworky: RT @smallbizlady If you have some expertise to share here's how to be a guest on #smallbizchat <http://bit.ly/4r5KEZ> (expand) #smallbizchat
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JDEbberly: RT @mobienthusiast: RT @smallbizlady: Q10: What is the best thing start-up businesses can do to ensure success? #SmallBizChat
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MediaCollective: RT @CathyWebSavvyPR: RT @smallbizlady: A9 sometime urban cities have transition work programs where U can get free labor & someone else pays them #SmallBizChat
about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



CathyWebSavvyPR: RT @JDEbberly: RT @tracydiziere: @SmallBizLady Here's a resource re: Steps for Hiring <http://tinyurl.com/ybbv54u> (expand) #SmallBizChat
about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



ErikVonk: @CASUDI make sure they are incorporated as LLCs #SmallBizChat
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mobienthusiast: RT @smallbizlady: If you have some expertise to share here's how to be a guest on #smallbizchat <http://bit.ly/4r5KEZ> (expand)
about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)

CathyWebSavvyPR: RT @smallbizlady: Q10: What is the best thing start-up



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businesses can do to ensure success? [#SmallBizChat](#)

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[CathyWebSavvyPR](#): RT [@smallbizlady](#): A9 sometime urban cities have transition work programs where U can get free labor & someone else pays them [#SmallBizChat](#)

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[mobienthusiast](#): RT [@smallbizlady](#): Q10: What is the best thing start-up businesses can do to ensure success? [#smallbizchat](#)

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[smallbizlady](#): If you have some expertise to share here's how to be a guest on [#smallbizchat](#) <http://bit.ly/4r5KEZ> (expand) [#SmallBizChat](#)

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[ErikVonk](#): A10 Prep & plan w/ Smallbizlady rules & remember U can be in biz for yourself and not by yourself, U can have BOTH [#SmallBizChat](#)

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[LotusDev](#): What are the minimum #'s of employees PEOs want? [#smallbizchat](#)

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[BlakeGroup](#): RT [@TachelleDaniels](#) Thank you!! I very very much appreciate your wonderful compliment!! [#smallbizchat](#)

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[smallbizlady](#): [#Smallbizchat](#) has a Facebook fan page <http://facebook.com/smallbizchat> Are you a fan yet? [#SmallBizChat](#)

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[ErikVonk](#): RT [@CASUDI](#): THis if often better ~ agree~A9b I have also used freelancers instead of hiring employees [#SmallBizChat](#)

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[smallbizlady](#): Q10: What is the best thing start-up businesses can do to ensure success? [#SmallBizChat](#)

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[MediaCollective](#): RT [@tracydiziere](#): [@SmallBizLady](#) Here's a resource re: Steps for Hiring <http://tinyurl.com/ybbv54u> (expand) [#smallbizchat](#)

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JDEbberly: RT @tracydziere: @SmallBizLady Here's a resource re: Steps for Hiring <http://tinyurl.com/ybbv54u> (expand) #SmallBizChat

<http://yourjobmyoffice.com>

<http://yourjobmyoffice.com>

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bizmore: RT @smallbusiness: Q4 - Stats on first year *failures* are not as dire as conventional wisdom. And *closing* is not always *failure* #SmallBizChat

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CathyWebSavvyPR: RT @smallbusiness Q4 - Stats on first year *failures* are not as dire as conventional wisdom. And closing is not always *failure* #SmallBizChat

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smallbizlady: A9 sometime urban cities have transition work programs where you can get free labor and someone else pays them for 6 monthss #SmallBizChat

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ErikVonk: @CathyWebSavvyPR That's right! #SmallBizChat

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MediaCollective: RT @CathyWebSavvyPR: RT @ErikVonk: A9b cont'd No need 4 1099s Both parties are compliant and there are other benefits too #smallbizchat

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tracydziere: @SmallBizLady Here's a resource re: Steps for Hiring <http://tinyurl.com/ybbv54u> (expand) #SmallBizChat

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mobienthusiast: RT @JDEbberly: RT @yourjobmyoffice: A8 did anyone mention mastermind groups as trusted advisors? #smallbizchat

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ErikVonk: @yourjobmyoffice u need to check into BOTH #SmallBizChat

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JDEbberly: @yourjobmyoffice That my friend is an excellent idea for an interactive learning environment!!! #SmallBizChat

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ErikVonk: @LotusDev PEO is good for larger employer #SmallBizChat

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March 9, 2016

CathyWebSavvyPR: RT @ErikVonk: A9b cont's, No need 4 1099s Both parties are compliant and there are other benefits too #SmallBizChat

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MediaCollective: Man seeing A9's but whats the ? maybe a lag going on here #smallbizchat

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GetResults: @karimacatherine - Gotcha - there were several - mentors, attorneys, CPA's, Fin Plnrs. They change over time. #smallbizchat

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JDEbberly: RT @yourjobmyoffice: A8 did anyone mention mastermind groups as trusted advisors? #SmallBizChat

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CathyWebSavvyPR: RT @ErikVonk: A9: Why hire people? Employment contracts R outdated. Have service contracts w/ other solo biz LLC = better cont #SmallBizChat

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JDEbberly: RT @CASUDI: THIS if often better ~ agree~RT@smallbizlady A9b I have also used freelancers instead of hiring employees #SmallBizChat

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smallbusiness: Q4 - Stats on first year *failures* are not as dire as conventional wisdom. And *closing* is not always *failure* #SmallBizChat

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GetResults: @CASUDI A8 - Once you have recommendations, give 'em a call. If your gut reacts badly, call the next one. One will surface... #smallbizchat

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yourjobmyoffice: A8 did anyone mention mastermind groups as trusted advisors? #smallbizchat

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LotusDev: A9: Agreed! PEOs too. #smallbizchat

about 12 hours ago from *TweetDeck* · Reply · View Tweet



BlakeGroup: Q9 IMO, hiring people is very tough. Ur employees will determine so much of Ur success. Start w/ temps, freelancers. #smallbizchat

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CathyWebSavvyPR: RT @JDEbberly: This chat is lightnin' FAST! You



March 3, 2010

guys/gals are keepin' me on my toes tonight! [;-)] [#SmallBizChat](#)

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[CASUDI](#): This if often better ~ agree~RT@smallbizlady A9b I have also used freelancers instead of hiring employees [#SmallBizChat](#)

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[smallbizlady](#): [@ErikVonk](#) A8 we are all in 2 biz's - what we sell & what we do to stay in biz - both key - you need support of good pro team [#SmallBizChat](#)

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[JDEbberly](#): RT [@ErikVonk](#): A9: Why hire ppl? Empl contracts are outdated. Having service contracts with other solo biz LLC is better cont [#SmallBizChat](#)

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[MHBoys](#): A9 must plan - can't hire when desperate for the help! Contract where possible. [#smallbizchat](#)

about 12 hours ago from *web* · [Reply](#) · [View Tweet](#)



[LotusDev](#): A8 BNI - Business Network International has local chapters all over [#smallbizchat](#)

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[karimacatherine](#): RT [@GetResults](#): [@karimacatherine](#) please clarify [#smallbizchat](#) > you were talking about how you made it thanks to an advisor. Wanted more

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[RisingStarIdeas](#): [@CathyWebSavvyPR](#) thanks great to be here I love this topic [#SmallBizChat](#)

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CathyWebSavvyPR: RT @GetResults: Not true. I get 1099's from other pro svc firms - lots depends on taxing election, and I have a C Corp #SmallBizChat
about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



GetResults: A 10 - best thing to ensure success - be attentive and responsive to market & stay w/in your expertise #smallbizchat
about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



smallbizlady: Q12: What advice would you offer a prospective small biz owner - someone employed or recently unemployed? #SmallBizChat
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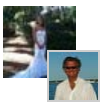
CathyWebSavvyPR: RT @ErikVonk: A11b BOTH offers integrated interplay of all support mechanisms & a Persnal Advisor who handles everything 4 U #SmallBizChat
about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



MediaCollective: RT @CathyWebSavvyPR: A10 - Be sure to keep the pipeline of work flowing - when you get that fat retainer contract - keep lking 4 mre work #SmallBizChat
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JamieCa: RT @ramonray: everyone MUST have a tech guru in your "rolodex" - NOT for tech support but tech advice #smallbizchat
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LibbyBulleit: @erikvonk I am already set up with an LLC and struggle with bookkeeping, billing etc. What can I do? #smallbizchat
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yourjobmyoffice: @LotusDev Not necessarily. Mastermind group can be diverse bizzes with diff viewpoint. I like that. #smallbizchat
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ErikVonk: A11d We also arrange personalized health and retirement benefits #SmallBizChat
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March 8, 2010

mobileenthusiast: [@CathyWebSavvyPR](#) sleep? That's usually the 1st to go but crucial to productivity. [#smallbizchat](#)

<http://yourjobmyoffice.com>

<http://thebackofthehouse.com/yourjobmyoffice>

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lhkellett: Sorry - got to bow out for tonight - great fun for my first time! Hope to chat with you all again. [#smallbizchat](#)

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ErikVonk: A11c U get an LLC plus hosted and secure IT w/ website & a PA who does your billing, bookkeeping, collections, cont- [#SmallBizChat](#)

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JDEbberly: RT [@ErikVonk](#): A11a With [@BackofTheHouse](#) solopreneurs can focus on what they do best, while [@backofthehouse](#) care of rest cont [#SmallBizChat](#)

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GetResults: [@CathyWebSavvyPR](#) Not true. I get 1099's from other pro svc firms - lots depends on taxing election, and I have a C Corp [#smallbizchat](#)

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tachelledaniels: RT [@BlakeGroup](#): Q10 Network, keep learning, get sleep, start out w/ enuff \$\$, think creatively, stay focus- Do [#smallbizchat!](#) [#SmallBizChat](#)

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CathyWebSavvyPR: A10 - Be sure to keep the pipeline of work flowing - when you get that fat retainer contract - keep lking 4 mre work [#SmallBizChat](#)

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MediaCollective: Q11: How does your company "Back Of The House" support small businesses? [#smallbizchat](#)

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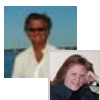
ErikVonk: A11b BOTH offers an integrated interplay of all support mechanisms and a Personal Advisor who handles everything for you [#SmallBizChat](#)

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JDEbberly: RT [@smallbizlady](#): Q11: How does your company "Back Of The House" support small businesses? [#SmallBizChat](#)

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ErikVonk: [@CathyWebSavvyPR](#) yes! compliant and safe [#SmallBizChat](#)

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billlublin: RT [@lhkellett](#): A10: there is never a sure thing - but work hard, be passionate, be flexible and listen to your customers. [#smallbizchat](#) <-YES



March 3, 2010

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MediaCollective: A10 nothing is guaranteed, but passion for (the) business, plan in place, and remember Rome was not built in a day. [#smallbizchat](#)

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CathyWebSavvyPR: RT [@BlakeGroup](#): Q10 Network, keep learning, get sleep, start out w/ enuff \$\$, think creatively, stay focus- Do [#smallbizchat](#)!
[#SmallBizChat](#)

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ErikVonk: A11a With [@BackofTheHouse](#) solopreneurs can focus on what they do best, while [@backofthehouse](#) care of the rest cont- [#SmallBizChat](#)

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JDEbberly: RT [@lhkellett](#): A10: there is never a sure thing - but work hard, be passionate, be flexible and listen to your customers [#SmallBizChat](#)

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CASUDI: CASUDI A10: Innovative idea w large market, realistic planning & nuf CASH to make it all work :-)
[#smallbizchat](#)

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smallbizlady: Q11: How does your company "Back Of The House" support small businesses? [#SmallBizChat](#)

about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



tachelledaniels: RT [@smallbizlady](#): Are You Thinking of Giving Up Your Job to Become a Small Business Owner? <http://bit.ly/a0tMn6> (expand) [#smallbizchat](#)

about 11 hours ago from *web* · [Reply](#) · [View Tweet](#)



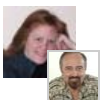
MHBoys: A10 keep (profitable) sales in the queue -many startups don't realize the drop they'll see in sales if the sales effort drops [#SmallBizChat](#)

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JDEbberly: RT [@wvpmc](#): Q10 have a written plan, review it regularly and revise as needed - take responsibility for your business [#SmallBizChat](#)

about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



CathyWebSavvyPR: [@GetResults](#) agrees I think [@ErikVonk](#) is suggesting that incorporated cos who hire each other as vendors don't use 1099s?
[#SmallBizChat](#)

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March 3, 2010

<http://yourjobmyoffice.com>

<http://facebook.com/yourjobmyoffice>

Qworky: RT @BlakeGroup A10 Network, keep learning, get some sleep, start w/ enuff \$, think creatively, stay focused. Do #smallbizchat ! #smallbizchat

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samthegirl2: Q10 make sure you believe in what your are selling #SmallBizChat

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RisingStarIdeas: Q10 include a process, some automation and technology; i.e. online tools, in you biz #SmallBizChat

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Chris_Hendricks: A10 Don't go it alone-You NEED a support system while you're starting a business #SmallBizChat

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smallbizlady: My first book: Become Your Own Boss in 12 Months order on Amazon <http://bit.ly/6SteEn> (expand), or its in stores nationwide #SmallBizChat

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lhkellett: A10: there is never a sure thing - but work hard, be passionate, be flexible and listen to your customers. #smallbizchat

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ErikVonk: we are all in 2 biz's - what we sell & what we do to stay in biz - both key - #SmallBizChat

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CathyWebSavvyPR: RT @GetResults: before dispensing w 1099's check w tax advisor, IRS cracking down on pro svc firms not issuing same. #SmallBizChat

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wvpmc: Q10 have a written plan, review it regularly and revise as needed - take responsibility for your business #smallbizchat

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ChicaGOrilla: RT @BizWizKevin: I like what @ducttape says (I paraphrase from memory): If your business depends on you, you don't have a business. #SmallBizChat

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JDEbberly: RT @ErikVonk: A10 Prep & plan w/ Smallbizlady rules & remember U can be in biz for yourself & not by yourself, U can have BOTH #SmallBizChat

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smallbizlady: Are You Thinking of Giving Up Your Job to Become a Small Business Owner? <http://bit.ly/a0tMn6> (expand) [#smallbizchat](#) [#SmallBizChat](#)

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BizWizKevin: I like what [@ducttape](#) says (I paraphrase from memory): If your business depends on you, you don't have a business. [#SmallBizChat](#)

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yourjobmyoffice: RT [@JDEbberly](#): A10 Plan your work and Work your plan [#smallbizchat](#)

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LotusDev: [.@yourjobmyoffice](#) IMO Mastermind is different from Trusted Advisers. Mastermind are in same or similar biz. Adviser are cont [#smallbizchat](#)

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mobienthusiast: RT [@JDEbberly](#): A10 Plan your work and Work your plan [#smallbizchat](#)

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samthegirl2: Q10 keep yourself organized and set reasonable goals for your business [#SmallBizChat](#)

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RisingStarIdeas: RT [@smallbizlady](#): If you have some expertise to share here's how to be a guest on [#smallbizchat](#) <http://bit.ly/4r5KEZ> (expand) [#SmallBizChat](#)

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BlakeGroup: Q10 Network, keep learning, get some sleep, start out w/ enuff \$\$, think creatively, stay focused. Do [#smallbizchat](#) !

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mobienthusiast: RT @LauriceHewitt: @esills, A contract or freelance worker is issued a 1099-MISC if he or she earns \$600 or more. #smallbizchat
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CASUDI: @GetResults You probably could find just about all resources & support right here on #smallbizchat
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CathyWebSavvyPR: Special Offer 4 #smallbizchat folks tonite @ErikVonk invites you to sign the Declaration of Independents: bit.ly/b5q2Dx #SmallBizChat
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smallbizlady: On #SmallBizChat Next Weds. 3/3/10 @Bizsavvymom Malika Duke on Social Media Selling Strategies
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smallbizlady: @BizWizKevin thanks #SmallBizChat
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outright: By the way, 1099s can still be e-filed so if you forgot them, it's not too late. You missed the mail deadline; e-file now #smallbizchat
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LauriceHewitt: @esills, A contract or freelance worker is issued a 1099-MISC if he or she earns \$600 or more. #smallbizchat
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CathyWebSavvyPR: welcome @Chris_Hendricks @esills @JamieCa: @LibbyBulleit and thanks for chiming in! #SmallBizChat
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MediaCollective: RT @smallbizlady: Special Offer for #smallbizchat folks tonite @ErikVonk invites you to sign the Declaration of Independents: bit.ly/b5q2Dx #SmallBizChat
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BlakeGroup: RT @JDEbberly RT @smallbizlady: A12 get clear about what you



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want out of life as a biz owner + build a business around that [#SmallBizChat](#)
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[cmosley1](#): [@smallbizlady](#) I'll sign it! [#SmallBizChat](#)
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[MediaCollective](#): RT [@CathyWebSavvyPR](#): RT [@esills](#): 1099s must be issued for non-employee earnings over \$599/year if no Fed Tax ID. Ck your state or IRS gov't site [#SmallBizChat](#)
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[GetResults](#): [@karimacatherine](#) yes, lots of good people and good mutual support here on [#smallbizchat](#)
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[ErikVonk](#): A12b: When the first gig comes U R prepared! [#SmallBizChat](#)
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[ErikVonk](#): A12: Start right. Incorporate. Form an LLC. Get the support infrastructure [#SmallBizChat](#)
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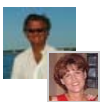
[BizWizKevin](#): [@smallbizlady](#) Congratulations on your newe book. Major accomplishment. Become Your Own Boss in 12 Months <http://bit.ly/6SteEn> (expand) [#SmallBizChat](#)
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[Kirasw](#): nice! RT [@ramonray](#): intuit payroll makes it easy to hire folk [#smallbizchat](#)
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[smallbizlady](#): Special Offer for [#smallbizchat](#) folks tonite [@ErikVonk](#) invites you to sign the Declaration of Independents: bit.ly/b5q2Dx [#SmallBizChat](#)
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[ErikVonk](#): [@cmosley1](#) Yes! health care and solo 401(k). premiums are deductible [#SmallBizChat](#)
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[CathyWebSavvyPR](#): RT [@esills](#): 1099s must be issued for non-employee earnings over \$599/year if no Fed Tax ID. Ck your state or IRS gov't site [#SmallBizChat](#)
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ramonray: the importance of BELIEF and FAITH that YOU CAN DO IT is most powerful; not blind faith but thoughtful faith [#smallbizchat](#)

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Chris_Hendricks: RT [@mobienthusiast](#): Q12: Dig your well before you're thirsty. Give a lot before you need help if possible. [#smallbizchat](#)

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CASUDI: I DIG that ~RT[@mobienthusiast](#) Q12: Dig your well before you're thirsty. Give a lot before you need help if possible. [#smallbizchat](#)

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JDEbberly: RT [@smallbizlady](#): A12 get clear about what you want out of life as a biz owner and then build a business around that [#SmallBizChat](#)

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MereElainePR: RT [@smallbizlady](#): A12 get clear about what you want out of life as a biz owner and then build a business around that. [#SmallBizChat](#)

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outright: [@smallbizlady](#) A12: Record everything @ <http://outright.com> - don't worry about IF it's deductible. Record EVERY expense [#smallbizchat](#)

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CathyWebSavvyPR: RT [@mobienthusiast](#): Q12: Dig your well before you're thirsty. Give a lot before you need help if possible. [#smallbizchat](#) [#SmallBizChat](#)

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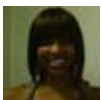
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CathyWebSavvyPR: [@cybersweetness](#) thanks for chiming in - @ or DM me later - I'll help you join in the chat next week if yo u want [#SmallBizChat](#)

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lkinnard: RT [@smallbizlady](#): RT [@wvpmc](#): Local SCORE chapters also offer programs for entrepreneurs, as well as mentoring - can be helpful starting out [#SmallBizChat](#)

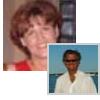
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cmosley1: [@ErikVonk](#) Health Benefits for LLCs?? [#SmallBizChat](#)

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JDEbberly: RT [@esills](#): 1099s must be issued for non-employee earnings over \$599/year if no Fed Tax ID. Ck your state or IRS gov't site [#SmallBizChat](#)

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CathyWebSavvyPR: RT [@cybersweetness](#): Q10 having one person to believe in you and help you through the hard times..plus flexibility. [#SmallBizChat](#)

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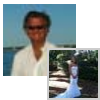
Chris_Hendricks: Be professional from the get-go [#SmallBizChat](#)

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ErikVonk: [@LibbyBulleit](#) We also arrange personalized health and retirement benefits [#SmallBizChat](#)

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CathyWebSavvyPR: RT [@GetResults](#): A 10 - best thing to ensure success - be attentive and responsive to market & stay w/in your expertise [YES] [#SmallBizChat](#)

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CASUDI: [@LibbyBulleit](#) [@erikvonk](#) talk to a VA to lighten that load someone like [@yourjobmyoffice](#) [#smallbizchat](#)

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JDEbberly: RT [@smallbizlady](#): Q12: What advice would you offer a prospective small biz owner - someone employed or recently unemployed? [#SmallBizChat](#)

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LotusDev: .[@yourjobmyoffice](#) Good poing. good idea [#smallbizchat](#)

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Erik Vonk: [@LibbyBulleit](#) we take care of your bookkeeping, PA and billing and IT #SmallBizChat

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karimacatherine: RT [@GetResults](#): [@karimacatherine](#) #smallbizchat > great support community

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JDEbberly: RT [@ErikVonk](#): A11c U get an LLC plus hosted and secure IT w/ website & a PA who does your billing, bookkeeping, collections.. #SmallBizChat

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esills: 1099s must be issued for non-employee earnings over \$599/year if no Fed Tax ID. Lots of info at your state or IRS gov's site #SmallBizChat

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Erik Vonk: [@LibbyBulleit](#) great! we will use yours and reduce set up fee #SmallBizChat

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smallbizlady: On [#SmallBizChat](#) Next Week 3/10/10 [@Bizsavvymom](#) Malika Duke on Social Media Selling Strategies
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MHBoys: Helping businesses move to the cloud to save money on better technology at <http://www.on-siteoc.com/> [#SmallBizChat](#)
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CathyWebSavvyPR: [.@smallbizlady](#) you are welcome- as I said at the top - I enjoy helping to create & invigorate this community we'r building [#SmallBizChat](#)
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LotusDev: A12: Franchise may be valid alternative [#smallbizchat](#)
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smallbizlady: For tips on [#smallbiz](#) success subscribe to Melinda Emerson's blog at <http://bit.ly/3x5Gm2> (expand) [#SmallBizChat](#)



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GetResults: @CASUDI Yes, like any other source of expertise, it's buyer beware. Buyer should always do due diligence B4 hiring pro svcs. #smallbizchat

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mobienthusiast: Interest list forming: <http://MobileWebCoach.com> - coaching small biz on how to get a mobile presence #smallbizchat

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CathyWebSavvyPR: RT @smallbizlady: A blog post w/ more detailed Q & A w guest comes out Thurs. on @Smallbizlady's blog: <http://bit.ly/3x5Gm2> (expand) #SmallBizChat

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tachelledaniels: @ErikVonk Yes! Thank you Erik. #smallbizchat

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smallbizlady: Thanks again to our #SmallBizChat guest @ErikVonk How To Be in Business 4 Yrself, Not By Yrself www.bothpro.com

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Tiaworks: RT @BizWizKevin: If you have seen your business loan terms change or b-lines slashed in the last two months, speak out? #smallbizchat

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Qworky: Qworky is a Seattle based small biz building software to help teams have better meetings. Ramping up 4 our 1st product launch! #smallbizchat

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RisingStarIdeas: Find cool free online tools to help you save time & money I do the work so you dont have to! Free tools, ideas, tips & reviews #SmallBizChat

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JDEbberly: RT @smallbizlady: Roll call who's on @smallbizchat tonight. Give me your best 140 character commercial #SmallBizChat

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LauriceHewitt: Bring 3 qualified referrals to HBC and get your taxes prepared for free! #smallbizchat

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LotusDev: I help Tech People become People People! Techie with a product to sell or employees to manage? I can help #smallbizchat

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outright: @smallbizlady <http://outright.com> free bookkeeping and tax support for sole props and entrepreneurs. #SmallBizChat

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CASUDI: @smallbizlady THX Nu way to look at it : never build a business contrary to your life's goals #smallbizchat

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yourjobmyoffice: Sonia here. Virtual assistant, transcript scratcher and new blogger <http://yiddishology.com> also @yiddishology #pitch #smallbizchat

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JDEbberly: RT @CASUDI: @GetResults You probably could find just about all resources & support right here on #smallbizchat #SmallBizChat

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CathyWebSavvyPR: Thanks for chiming in! @matthewgonzales #SmallBizChat

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BizWizKevin: If you have seen your business loan terms change or b-lines slashed in the last two months, speak out? [#smallbizchat](#)

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[#SmallBizChat](#)

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CathyWebSavvyPR: Thanks 4 stopping by - [@samthegirl2](#) - we aim to please!
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yourjobmyoffice: Virtual assistant showing small biz, nonprofits + member orgs how 2 use technology + social media productively [#pitch](#) [#smallbizchat](#)

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Chris_Hendricks: You need to become an expert on your industry, products and services, if you're not already. [#SmallBizChat](#)

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wvpmc: Q12 a fair number of employee people looking to start their own business look into franchise [#smallbizchat](#)

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matthewgonzales: RT [@outright](#): By the way, 1099s can still be e-filed so if you forgot them, it's not too late. You missed the mail deadline; e-file now [#smallbizchat](#)

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smallbizlady: A big thanks to our guest [@ErikVonk](#) How To Be in Business 4 Yrself, Not By Yrself: www.BothPro.com [#SmallBizChat](#)

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samthegirl2: Thanks for all the info everyone it was great to be here tonight! [#SmallBizChat](#)

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tachelledaniels: [@BlakeGroup](#) Starting out, I think most forget the (get sleep) part. [#startups](#) [#entrepreneurs](#) [#smallbizchat](#)

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JDEbberly: RT [@outright](#): [@smallbizlady](#) A12: Record everything @ <http://outright.com> - don't worry IF it's deductible. Record EVERY exp [#SmallBizChat](#)

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ErikVonk: [@backofthehouse](#) [#SmallBizfChat](#) fans get 1st month free when they sign up for BOTH srv www.bothpro.com [#SmallBizChat](#)

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smallbizlady: Roll call who's on [@smallbizchat](#) tonight. Give me your best 140 character commercial. [#SmallBizChat](#)

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GetResults: [@BizWizKevin](#) Hiring someone results in permanent payroll increase. Credit access is more flexible, useful - I'd take the \$\$\$ [#smallbizchat](#)
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wvpmc: Check out <http://www.wvpmc.com/facebook.php> for mrktng communications + soc med ideas from great communicators [#smallbizchat](#)
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JDEbberly: RT [smallbizlady](#): March is coming in like a lion in [#smallbizchat](#) here's who's coming up in March <http://bit.ly/92fcRN> (expand) [#SmallBizChat](#)
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JDEbberly: RT [@esills](#): For general background on legal matters (not specific advice) <http://bit.ly/cuki5K> (expand) is good source [#SmallBizChat](#)
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PaulVann: Thanks Melinda, I learned a lot and I look forward to learning more. [#SmallBizChat](#)
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CathyWebSavvyPR: RT [smallbizlady](#): March is coming in like a lion in [#smallbizchat](#) here's who's coming up in March <http://bit.ly/92fcRN> (expand) [#SmallBizChat](#)
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JDEbberly: [@smallbizlady](#) That does it!! I am definitely marking that on my calendar in BIG RED LETTERS! :) :) [#SmallBizChat](#)
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BlakeGroup: TY for RTs to [@MHBoys](#) !! [#smallbizchat](#)
 about 11 hours ago from *web* · [Reply](#) · [View Tweet](#)



GetResults: Thanks to the gang at [#smallbizchat](#) 2nite for GR8 convo & disparate views - Makes everyone think. Kudo's! here at
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March 9, 2016

CathyWebSavvyPR: RT @BlakeGroup: I provide creative services (design, writing, strategy) 4clients in utilities/healthcare/ed/prof servs/tech #SmallBizChat

about 11 hours ago from *TweetGrid* · Reply · View Tweet



tachelledaniels: Good night all. #smallbizchat

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esills: For general background on legal matters (not specific advice)

<http://bit.ly/cuki5K> (expand) is good source. #SmallBizChat

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JDEbberly: RT @smallbizlady: @JDEbberly wait til you see what we do in April for the 1 yr anniversary of #SmallBizChat

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LauriceHewitt: @smallbizlady, Thanks for great weekly shows. Always useful info. #smallbizchat

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CathyWebSavvyPR: RT @LotusDev: Want to know your strengths and blind spots? Contact me for free assessment and coaching session #smallbizchat #SmallBizChat

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BizWizKevin: As a business owner, do you prefer a tax break for hiring someone or more access to loans? #SmallBizChat

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smallbizlady: @JDEbberly wait til you see what we do in April for the 1 yr anniversary of #SmallBizChat

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wvpmc: @yourjobmyoffice could you send some of those robins north, please? #smallbizchat

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ErikVonk: thnk U everybody #SmallBizChat

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JDEbberly: RT @smallbizlady Check out my interview abt How to Become Your Own Boss w @PaulVann > #BlogTalkRadio <http://tobtr.com/s/922339> #SmallBizChat

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CathyWebSavvyPR: Thanks to all who actively participated in our chat tonight. Thanks to the 1st timers & to those who listened in [#SmallBizChat](#) about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



ErikVonk: [@LibbyBulleit](#) Libby call 1.888 226.8499 we'll set you up [#SmallBizChat](#) about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#) · [Show Conversation](#)



LauriceHewitt: I have 20 years of small business accounting & tax experience. I have video conferencing, and free consultations, if interested [#smallbizchat](#) about 11 hours ago from *TweetChat* · [Reply](#) · [View Tweet](#)



wvpmc: Thanks [@smallbizlady](#) [@CathyWebSavvyPR](#) [@JDEbberly](#) [@Casudi](#) [@GetResults](#) [@yourjobmyoffice](#) [@BlakeGroup](#) [@ErikVonk](#) +all [#smallbizchat](#) about 11 hours ago from *TweetChat* · [Reply](#) · [View Tweet](#)



CathyWebSavvyPR: Thanks our guest [@ErikVonk](#) & [@BackofTheHouse](#) & our host [@smallbizlady](#) - transcript link 2 come from [@yourjobmyoffice](#) soon [#SmallBizChat](#) about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



tachelledaniels: RT [@ErikVonk](#): <http://bothpro.com> Get first month free for service [#SmallBizChat](#) about 11 hours ago from *web* · [Reply](#) · [View Tweet](#)



JDEbberly: WOW [@smallbizlady](#) !!! You've got great folks all lined up every week into the future here on SmallBizChat!! :) [#SmallBizChat](#) about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



ErikVonk: With [@BackofTheHouse](#) solopreneurs can focus on what they do best, while [@backofthehouse](#) care of rest cont [#SmallBizChat](#) about 11 hours ago from *TweetGrid* · [Reply](#) · [View Tweet](#)



smallbizlady: Who's coming up in March on [#smallbizchat](#) <http://bit.ly/92fcRN> (expand) about 11 hours ago from *HootSuite* · [Reply](#) · [View Tweet](#)



yourjobmyoffice: [@SmallBizLady](#) Workin' on the transcript as we speak.. [#smallbizchat](#) about 11 hours ago from *Twinbox* · [Reply](#) · [View Tweet](#) · [Show Conversation](#)



BlakeGroup: TY for great [#SmallBizChat](#) [@smallbizlady](#) + [@ErikVonk](#) (I'm in St Pete too!) + TY for RTs to [@JDEbberly](#) [@CathyWebSavvyPR](#) [@CASUDI](#) and..... about 11 hours ago from *web* · [Reply](#) · [View Tweet](#)



March 3, 2010

smallbizlady: Check out my interview about How to Become Your Own Boss with @PaulVann on #BlogTalkRadio <http://tobtr.com/s/922339> #smallbizchat

about 11 hours ago from *HootSuite* · Reply · View Tweet



karimacatherine: Thank you to everyone at #smallbizchat

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GetResults: Good idea RT @wvpmc: Q12 a fair number of employee people looking to start their own business look into franchise #smallbizchat

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CASUDI: THX 4 RTs+ GR8chat@GetResults @mobienthusiast @ErikVonk @CathyWebSavvyPR @smallbizlady @JDEbberly @yourjobmyoffice @BlakeGroup #smallbizchat

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MediaCollective: @ErikVonk thanks got it and fav'd #smallbizchat

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LauriceHewitt: @smallbizlady @ErikVonk , Thanks for a great #smallbizchat. I was able to catch the end. From what I could see awesome info. #smallbizchat

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JDEbberly: RT @smallbizlady: On #SmallBizChat Next Week 3/10/10 @Bizsavvymom Malika Duke on Social Media Selling Strategies

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ErikVonk: Good luck with your book! #SmallBizChat

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JDEbberly: RT @ErikVonk: www.bothpro.com Get first month free for service #SmallBizChat

about 11 hours ago from *TweetGrid* · Reply · View Tweet



BlakeGroup: RT @TachelleDaniels You are so right--!! Sleep? What's that?! #smallbizchat

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CathyWebSavvyPR: #pitch Use my 20 years of PR exper w/ my social media skills 2 help solopreneurs/small biz peeps 2learn 2 get the word out #SmallBizChat

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ErikVonk: Thank you SmallBizLady for hosting. This was fun and useful



March 3, 2010

[#SmallBizChat](#)

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[JDEbberly](#): RT [@ErikVonk](#): Declare your independence by signing the Declaration of IndependENTS at <http://www.bothpro.com> [#SmallBizChat](#)

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[mobienthusiast](#): [@smallbizlady](#) [@CathyWebSavvyPR](#) [@ErikVonk](#) Thanks for a great [#smallbizchat](#)

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[LotusDev](#): Want to know your strengths and blind spots? Contact me for free assessment and coaching session [#smallbizchat](#)

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[tachelledaniels](#): Thank you [@smallbizlady](#) for hosting such a valuable and awesome chat [#smallbizchat](#)

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[yourjobmyoffice](#): RT [@smallbizlady](#): On [#SmallBizChat](#) Next Week 3/10/10 [@Bizsavvymom](#) Malika Duke on Social Media Selling Strategies [#smallbizchat](#)

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[ErikVonk](#): RT [@smallbizlady](#): Thanks again to our [#SmallBizChat](#) guest Pleasure all mine!

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[kimbeasley](#): RT [@smallbizlady](#): For tips on [#smallbiz](#) success subscribe to Melinda Emerson's blog at <http://bit.ly/3x5Gm2> (expand) [#SmallBizChat](#)

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Mary_Mekelburg: RT @Zimana_: RT @ramonray: everyone MUST have a tech guru in your "rolodex" - NOT for tech support but tech advice #smallbizchat
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smallbizchat: MY Q&A interview with @kimbeasley Go From Employee to Entrepreneur <http://bit.ly/bRkK0R> (expand)
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smallbizchat: My Q&A interview with @ErikVonk How to be in Business for Yourself – Not by Yourself <http://ow.ly/1pGE7P>
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smallbizlady: @BizWizKevin I would love to talk to you about being a guest on #smallbizchat
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smallbizlady: Check out Who's coming up in March on #smallbizchat <http://bit.ly/92fcRN> (expand)
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smallbizlady: @MereElainePR thank you for passing along the word about what we do on #smallbizchat :)
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Zimana_: RT @ramonray: everyone MUST have a tech guru in your "rolodex" - NOT for tech support but tech advice #smallbizchat
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_socialactivist: RT @smallbizlady: RT @BizWizKevin: You will never become a big biz with a small biz mentality. Agreed! #SmallBizChat, #ISMA
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thekarenturner: RT @ErikVonk: A8: U can hire virtual assistants or independent contractors, but we suggest hav srv/vendor contracts w/ small biz LLCs cont- #SmallBizChat
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MereElainePR: Speak it and it shall come...@itsdarryldsmith--->RT @tweetmeme How to Participate in #Smallbizchat <http://bit.ly/S797e> (expand)



March 3, 2010

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smallbizchat: [@BrittanyLDeal](#) Thank you Brittany I am really excited.

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yourjobmyoffice: Sorry kids, something wrong in transcript land. Will capture, post and tweet it in the a.m. [#smallbizchat](#)

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samthegirl2: I did [#SmallBizChat](#) [@ejyoung67](#)

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CathyWebSavvyPR: RT [@champlainbiz](#): Looking for a relevant hashtag chat [#campchamp](#) Biz students? Check out [#SmallBizChat](#) on Wednesday nights.

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champlainbiz: Looking for a relevant hashtag chat [#campchamp](#) Biz students?



March 3, 2010

Check out [#SmallBizChat](#) on Wednesday nights.

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[ejyoung67](#): Looking for a relevant hashtag chat [#campchamp](#) Biz students? Check out [#SmallBizChat](#) on Wednesday nights.

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[GreenSoil](#): RT [@smallbizlady](#): [@JDebberly](#) wait til you see what we do in April for the 1 yr anniversary of [#SmallBizChat](#)

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[CathyWebSavvyPR](#): RT [@smallbizlady](#): [@JDebberly](#) wait til you see what we do in April for the 1 yr anniversary of [#SmallBizChat](#)

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[BizWizKevin](#): [@GetResults](#) Great point. I'd use the \$\$ 4 capital investments, but since lending is airtight, I'll hire. Human capital. => [#smallbizchat](#)

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[ArtNotHate](#): RT [@JDebberly](#) Transform your life and business just by attending SmallBizChat every Wed night 8pm to 930pm ET!!! [#SmallBizChat](#)

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[GetResults](#): Thnx 4 RT's 2: [@Cathywebsavvypr](#) [@karimacatherine](#) [@mobileenthusiast](#) [@smallbizlady](#) [@MHBoys](#) [@JDebberly](#) [@ErikVonk](#) [@BlakeGroup](#) [#smallbizchat](#)

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[LotusDev](#): RT [@yourjobmyoffice](#): Sonia here. Virt asst, transcript scratcher and blogger <http://bit.ly/9R5eBM> (expand) also [@yiddishology](#) [#pitch](#) [#smallbizchat](#)

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[KimBrame](#): RT [@CathyWebSavvyPR](#): RT [@esills](#): Link to IRS regs re 1099: <http://bit.ly/auGsVm> (expand) [#SmallBizChat](#)

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MrBoys: RT @JDEbberly: THANK YOU @smallbizlady and @ErikVonk for a memorably informative & educational SmallBizChat!! I LOVE THIS CHAT! :)
#SmallBizChat

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LotusDev: RT @LauriceHewitt: Bring 3 qualified referrals to HBC and get your taxes prepared for free! #smallbizchat

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JDEbberly: RT @smallbizlady: Who's coming up in March on #smallbizchat <http://bit.ly/92fcRN> (expand) #SmallBizChat

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LotusDev: RT @Qworky: Qworky is a Seattle based small biz building software 2 help teams have better mtgs. #smallbizchat

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CathyWebSavvyPR: RT @esills: Link to IRS regs re 1099: <http://bit.ly/auGsVm> (expand) #SmallBizChat

about 11 hours ago from *TweetGrid* · Reply · View Tweet



CathyWebSavvyPR: RT @GetResults PITCH: Want help finding/initiating creative solutions 2 grow yr biz/branding. TakeAction Free Initial Consult #SmallBizChat

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JDEbberly: THANK YOU @smallbizlady and @ErikVonk for a memorably informative & educational SmallBizChat!! I LOVE THIS CHAT! :)
#SmallBizChat

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JDEbberly: Transform your life and business just by attending SmallBizChat every Wed night 8pm to 930pm ET!!! #SmallBizChat

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CathyWebSavvyPR: Follow @smallbizchat for next to sign up & access this week's transcript (& all transcripts), & info on future guests #SmallBizChat

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LotusDev: RT @LauriceHewitt: ive 20 years of small business accting & tax experience. ive vid conf,and free consultations,if interested #smallbizchat

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JDEbberly: RT @yourjobmyoffice: @SmallBizLady Workin' on the transcript as we speak.. #SmallBizChat

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March 3, 2010



CathyWebSavvyPR: [@LotusDev](#) Somehow I thought you might ;-) - our system's not perfect, but next month is our 1 yr anniversary - so it's workin [#SmallBizChat](#)

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KimBrame: RT [@CathyWebSavvyPR](#): RT smallbizlady: March is coming in like a lion in [#smallbizchat](#) here's who's coming up in March <http://bit.ly/92fcRN> (expand) [#SmallBizChat](#)

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GetResults: PITCH – Want help finding/initiating creative solutions to grow your biz or branding. Call 2 Action - Free Initial Consult [#smallbizchat](#)

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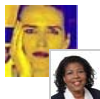
esills: Link to IRS regs re 1099: <http://bit.ly/auGsVm> (expand) [#SmallBizChat](#)

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JDEbberly: RT [@PaulVann](#): Thanks Melinda, I learned a lot and I look forward to learning more. (Ditto that!!) [#SmallBizChat](#)

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esills: [@LauriceHewitt](#) is right that there are many 1099 forms. Easy to check IRS.gov or yourstate.gov for regs on many matters [#SmallBizChat](#)

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BlakeGroup: Nice to see you, [@wvpmc](#) and Thanks for the RT!! [#smallbizchat](#)

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